

Oil and Natural Gas Stimulate





Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of North Carolina, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors,¹ which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 137 businesses, located across nearly all of North Carolina's 13 congressional districts, are part of the larger oil and natural gas supply chain.

The survey's snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute.² That study found that the oil and natural gas industry in North Carolina supports some 146,100 jobs, which is 2.8 percent of the state's total employment. The amount of North Carolina labor income supported by the oil and natural gas industry comes to \$6.76 billion annually. That's 2.6 percent of the state's total labor income.

Although North Carolina is not a top energy producer, these job and labor income figures demonstrate that the people of North Carolina enjoy significant benefits from energy development.³ The benefits show up in the state's salary statistics as well. Thus, while the average annual salary in North Carolina across all industries and sectors is \$43,758, the average oil and gas industry salary (excluding gas stations) is very significantly higher—\$51,651 annually. Overall the industry supports \$12.5 billion of the North Carolina economy. That's nearly 3 percent of the state's total economic activity.

North Carolina also benefits from the production of oil and natural gas from shales and so-called "tight formations," energy development that uses the proven engineering technologies of hydraulic fracturing, or "fracking," and horizontal drilling. Total jobs supported by these

- American Petroleum Institute, "API Onshore Oil and Gas Vendor Identification Survey," Washington, D.C., 2014. The survey was distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. Included are companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.
- 2. PriceWaterhouseCoopers, "Economic Impacts of the Oil and Natural Gas Industry on the U.S. Economy in 2011," Washington, D.C.,
- July 2013. Prepared for API using the IMPLAN input-output modeling system, based on 2011 U.S. Bureau of Economic Analysis data.
 Information cited in this paragraph comes from the Bureau of Labor Statistics, Quarterly Census of Employment and Wages (preliminary data for 2013 accessed July 2014); and PriceWaterhouseCoopers, "The Economic Impacts of the Oil and Natural Gas Industry on the U.S. Economy: Employment, Labor Income and Value Added," 7/12/13 (based on 2012 IMPLAN database).

\$12.5 BILLION The industry contributes to North carolina's economy

146,100 North carolina jobs

SUPPORTED BY OIL AND NATURAL GAS INDUSTRY

AVERAGE ANNUAL SALARY COMPARISON



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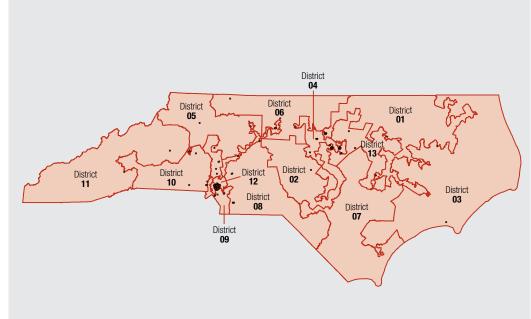
State: North Carolina

Vendors by Congressional District

Congressional District	Total
Congressional District 1	8
Congressional District 2	1
Congressional District 3	2
Congressional District 4	28
Congressional District 5	2
Congressional District 6	5
Congressional District 8	5
Congressional District 9	9
Congressional District 10	7
Congressional District 11	2
Congressional District 12	66
Congressional District 13	2
Grand Total	137

North Carolina Vendors by Congressional District

District Location



Top City Charlotte = 64

Sources: Esri, DeLorme, NAVTEO, TomTom, Intermap, increment P Corp., GEBCO, USGS, FAO, NPS, NRCAN, GeoBase, IGN, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), and the GIS User Community

Vendor Profile

Southern Glove Manufacturing Company, Inc.

For more than 68 years, Southern Glove has been manufacturing industrial work gloves. The company provides innovative solutions for hand protection for the oil and natural gas drilling industry, with a focus on impact-resistant gloves. The gloves contribute to a safer work environment for drillers. In fact, the oil and natural gas drilling industry has proven to be a valuable partner in the development of new hand-protection technologies.

Southern Glove partners with many different companies in the oil and natural gas drilling industries in an effort to improve their safety records. One customer experienced a 70 percent decrease in the severity of hand injuries after using the company's glove.

6. From the 2014 "API Onshore Oil and Gas Vendor Identification Survey" returns. activities in North Carolina reached 18,665 in 2012. That job total is projected to rise to 32,477 in 2020 and to 37,439 in 2035.⁴

And the people of North Carolina get it. A state-wide telephone poll of 600 registered

North Carolina voters, conducted on behalf of the American Petroleum Institute, found that 76 percent of them, regardless of party affiliation, support increased production of domestic oil and natural gas resources.⁵

 [&]quot;What America is Thinking on Energy Issues." "http://www.api.org/news-and-media/news/newsitems/2014/june-2014/poll-largemajorities-of-north-carolina-voters-support-investments-in-industry-offshore-development", the results of a North Carolina poll conducted by Harris for API May 14-17, 2014. Click on "a new poll" to see how percentages of voters answered this and other questions.



To find out more, visit API.org for more information and follow us on Twitter@EnergyTomorrow.

IHS Inc., "America's New Energy Future: The Unconventional Oil and Gas Revolution and the U.S. Economy," Washington, D.C., December 2012.

Congressional District 1

American Institute of Certified Cormetech, Inc Duke Occupational Health Services Fuji Silysia Chemical Ltd General Industries, Inc International Society of Automation Steven L. Schwarcz TransTech Energy, Inc

Congressional District 2

Coleman Technologies, Inc DandR Enterprises

Congressional District 3

Caribbean Evaporation & Pump Quality Mat of North Dakota, LLC

Congressional District 4

ABB Ltd Abb, Inc Advantco International, LLC Alliance International, Inc Aspe, Inc Dataflux Corporation, LLC Der Hua Edward Tang Eskaton Seismic, Inc FM Systems, Inc GK Holdings, Inc Global Knowledge Training, LLC Harry Hutson Intelligent Access Systems of NC, LLC

Laboratory Corporation of America Holdings Laura Wimbish Lord Mechanical Products Div Marshall Institute, Inc Micro-Epsilon, Inc Orion Ics, LLC Prometheus Group Rail Inc Corporation Red Hat, Inc RTP Environmental Assoc. Inc Suntechpros, Inc Syncfusion, Inc TA Cook Consultants, Inc USAT Corporation Workplace BenefitsLLC

Congressional District 5

JMS Southeast, Inc Lowes Home Centers, Inc

Congressional District 6

Advanced Electronic Services, Inc Apex Analytix, Inc Center For Creative Leadership Shamrock Environmental Truflo Pumps, Inc

Congressional District 8

Aster Group, Inc Fisher IT, Inc Goodrich Operating & Maintenance Spiroflow Systems, Inc

Congressional District 9

Amiad Filtration Systems Controls Southeast, Inc CSB Associates, Inc Jarek Richard G. Liburdi Turbine Services, LLC Robert S. Hudgins Company Scalable Software, Inc Software Toolbox, Inc SQL Sentry, Inc

Congressional District 10

Bobby Hooton Buckeye Fire Eq Deborah Hooton Hartsock Gene Hooton Industrial Distribution Group, Inc Res Energy Solutions, LLC William D. Hooton

Congressional District 11

Equilibar, LLC Master Workholding, Inc

Congressional District 12

Activate Promotional Marketing, LLC Akzo Nobel Functional Chemicals, LLC Aon Consulting, Inc Appalachian Pipe Distributors Aramark Uniform Services Associated Substation Engineering, Inc Aubrey Silvey Enterprises, Inc

NORTH CAROLINA - VENDOR LIST

Bank of America NA Charlotte Bernard Hodes Group, Inc Brooks Equipment Co, Inc CA Short Co Carrier Corporation Central Carolina Seeding, Inc Centurylink Clariant Aktiengesellschaft Comsys Information Technology Control Engineering, Inc Corporate Employment Resources, Inc CSC Consulting, Inc Dimension Data Holdings Plc Duke Energy Generation Services Emerson Network Power Surge Protection Emerson Process Management LILP Energy Business Network, LLC Environment One Corporation FRM NC Inc ERM-Southeast, Inc Experis Us, Inc Fia Card Services National Assoc Findly Talent, LLC Flightsafety International, Inc General Dynamics Satcom Tech Honeywell International, Inc Innospec Active Chemicals, LLC Integrated Power Services, LLC Lee Var. Inc Lockheed Martin Corporation Mackay Communications

Marianna & Scenery Hill Telephone Mec-Tric Control Company Mercer Health & Benefits, LLC Mercer Human Resource Moore & Van Allen PLLC Naturchem, Inc Navex Global, Inc Newcomb Spring of Texas Old Dominion Freight Line, Inc Orion ICS, LLC Palmer of Texas Rosemount Analytical, Inc Schneider Electric Engineering Services, LLC Shared Data Networks, LLC Southern Glove Spectrasite Communications, Inc State Electric Supply Co, Inc Tapfin, LLC TCG Consulting Partners, LLC Timken Training The Street **UPS** Freight USA Canoe Kayak Veritrust Corporation Wells Fargo Bank NA Wika Instruments, Inc Xylem Water Solutions USA, Inc Yokogawa Corp of America

Congressional District 13

East Coast Electrical Equipment Co Siemens Industry, Inc