

## 2019 API Offshore Safe Lifting Conference & Expo Exhibitor Prospectus

Thank you for your interest in the 2019 API Offshore Safe Lifting Conference & Expo.

This conference, held every other year, is the only industry event dedicated exclusively to offshore lifting.

It is organized by the American Petroleum Institute, and Endorsed by the Center for Offshore Safety, the International Association of Drilling Contractors, the National Ocean Industries Association, and the Offshore Operators Committee.

### The 2017 Conference had:

**250+ attendees**  
**70% Owner/Operator**  
**Over 25 exhibitors and sponsors, including Sparrows, Paccar, Bishop Lifting, Techcrane, Columbus McKinnon, Gulf Crane, and Verope.**  
**Additional Owner/Operator sponsors included Shell and ExxonMobil.**

### 2019 Sponsorship Opportunities:

*Note: All sponsorships include an exhibit booth!*

- |   |        |
|---|--------|
| <input type="checkbox"/> Conference Bag with Company Logo     | \$7500 |
| <input type="checkbox"/> Conference Lanyard with Company Logo | \$5000 |
| <input type="checkbox"/> Conference Wi-Fi                     | \$4000 |

Tuesday, September 24, 2019

- |   |         |
|---|---------|
| <input type="checkbox"/> Continental Breakfast  | \$4,000 |
| <input type="checkbox"/> Mid-Morning Refreshment Break  | \$3,750 |
| <input type="checkbox"/> Luncheon ( <i>Two Sponsorships Available</i> )                             | \$5,000 |
| <input type="checkbox"/> Afternoon Refreshment Break  | \$3,750 |
| <input type="checkbox"/> Networking/Exhibit-viewing Reception ( <i>Two Sponsorships Available</i> ) | \$5,000 |

Wednesday, September 25, 2019

- |   |         |
|---|---------|
| <input type="checkbox"/> Continental Breakfast                          | \$4,000 |
| <input type="checkbox"/> Mid-Morning Refreshment Break                  | \$3,750 |
| <input type="checkbox"/> Luncheon ( <i>Two Sponsorships Available</i> ) | \$5,000 |
| <input type="checkbox"/> Afternoon Refreshment Break                    | \$3,750 |
| <input type="checkbox"/> Closing Reception                              | \$5,000 |

### As a Sponsor you will receive:

- ✓ One carpeted and draped 10' wide x 6' deep exhibit booth during the Conference, including electricity, chairs, and a garbage can.
- ✓ One complimentary registration (after one, each additional registrant pays a discounted registration fee of \$395;
- ✓ Admission to all Conference sessions;
- ✓ Prominent exposure on a Sponsor Appreciation sign located in the registration area;
- ✓ A sign or poster with your company name at the sponsored function;
- ✓ A "Special Thanks to Sponsors" section in the Conference Program distributed to all attendees. This section will feature a brief paragraph about your company and the products or services you provide, plus a marketing contact name and telephone number);
- ✓ Special recognition during the opening session.
- ✓ Contact list of Conference attendees name, title, company, address

### As an Exhibitor you will receive:

- ✓ **One** 10' wide x 6' deep exhibit booth;
- ✓ **One** complimentary registration (after one, each additional registrant pays a discounted registration fee of \$395;
- ✓ Carpet, electricity, chairs, garbage can;
- ✓ Admission to all Conference sessions;
- ✓ Contact list of Conference attendees name, title, company, address

- One Exhibit Booth + One Complimentary Registration: **\$3,500**

**Remember:** All Sponsorships include an exhibit booth. Sponsor/Exhibitor applications and booth selection can be submitted according to the following acceptance windows:

**Sponsors can apply immediately;**

**Exhibitors can apply after 5:00 PM Eastern on Wednesday, June 12th, 2019**

**Please do not apply prior to the schedule above.**

As sponsorships and exhibit booths are sold they will be listed on [www.api.org/offshore](http://www.api.org/offshore). Please check the website for the latest booth availability.

**New for 2019: The Sponsor/Exhibitor application process is completely online here:** <http://www.cvent.com/d/1bqjbq/4W>

**Sponsor?** Select the Registration Type "Sponsor"  
Remember, all sponsorships include a booth!

**Exhibitor?** Select the Registration Type "Exhibitor"

Questions? Please contact 202-682-8194 or email [registrar@api.org](mailto:registrar@api.org)