API Industry Outlook

3rd Quarter 2020

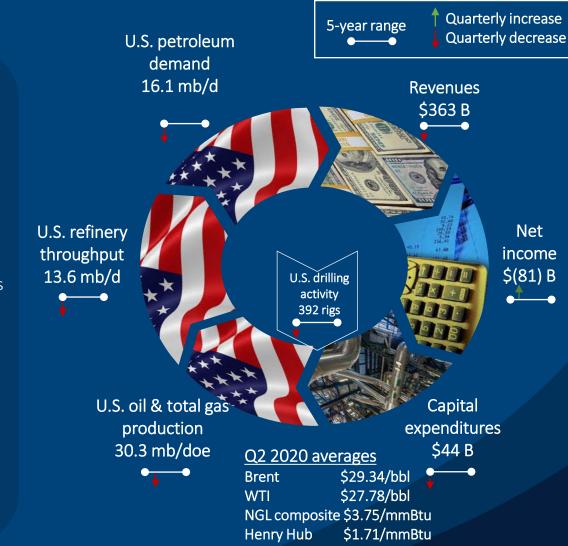
R. Dean Foreman, Ph.D.
Chief Economist
September 17, 2020



Key points



- Economy 2020 is broadly expected to be a 'one-and-done' recession
 - Following the 2020 COVID-19 global recession, 3rd party consensus expectations for a rebound to 4.4% v/v growth in 2021
 - Emerging markets have driven the majority of economic and energy demand growth
- Oil markets Q3 global demand has exceeded supply
 - Global oil demand has exceeded supply in Q3 2020 per EIA, and EIA expects prices to rise to about \$50 per barrel over the next year
 - U.S. shale oil productivity has risen and estimated breakeven prices have fallen
- Natural gas U.S. natural gas held up relatively well despite a lull in global LNG
 - With record-low prices in Q2 2020, some global liquefied natural gas projects and expansions were placed on hold due to the 2020 COVID-19 global recession
 - U.S. natural gas supply/demand fundamentals remained solid, with prospective market opportunity hinging largely on the electricity generation sector per EIA



Financial compilation based on API 200 companies with shares listed on

What we're watching now

- Global progression through COVID-19 and traction with economic stimulus programs
- Emerging market economic health, resilience, foreign exchange rates, and fiscal flexibility
- Small and medium-sized enterprise performance amid the 2020 COVID-19 recession
- The U.S. has remained the largest recipient of global Foreign Direct Investment (FDI) inflows that UNCTAD expects could be pressured due to trade frictions and COVID-19-related supply chain disruptions

GRAPHIC-\$15 trillion and counting: global stimulus so far Reuters



Sovereign Borrowing Outlook for OECD Countries – Special COVID-19 Edition

The total market borrowing is expected to reach an unprecedented level of \$28.8 trillion in bonds and bills in 2020....the central government marketable debt-to-GDP ratio for the OECD area is projected to increase by 13.4 percentage points.

In the medium and long-term, preparedness for higher refinancing risk is critical for sovereign issuers with heavy debt repayment requirements

OECD, July 20, 2020





COVID-19 Response in Emerging Market Economies: Conventional Policies and Beyond

Exchange rate market pressures in major Emerging

Exchange rates adjusted to a larger extent, reserves were used

A worrisome lack of fiscal space

One-third of Emerging Market Economies have limited or no room for fiscal policy to counter a prolonged crisis.

Martin Mühleisen, Tryggvi Gudmundsson, and Hélène Poirson Ward

Aug. 6, 2020

Harvard Business Review



A Financial Crisis Is Looming for Smaller Suppliers

....a less visible crisis deep within supply chains is destabilizing small and medium-sized enterprises (SMEs) and could add to the woes of the global economy.

Federico Caniato , Antonella Moretto and James B. Rice, Jr. Aug. 6, 2020

Global FDI inflows, 2015-2019 and UNCTAD projections to 2022 Trillion dollars 2.0 Peak \$2 trillion 1.5 2019 2019 40% 2019 2019 2019 2020 2021 2021

source: UNCTAD World Investment Report 2020





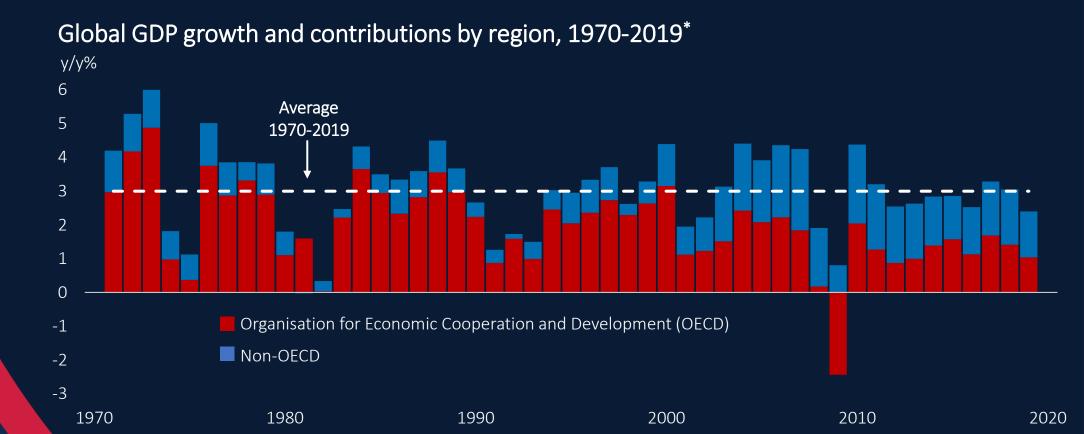
Emerging economies have generally contributed the most to global economic growth since the early 2000s



Solution of the state of the

sources: IMF; Bloomberg * Market exchange rate basis

Since 2003, emerging economies (Non-OECD) have generally contributed more to global growth than OECD economies





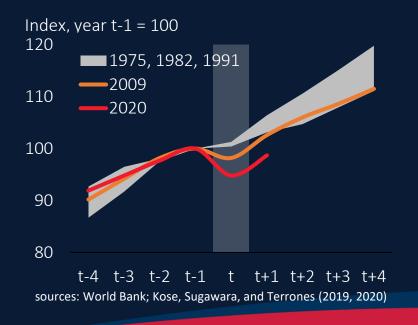
World Bank and Bloomberg consensus expect a "one-and-done" recession

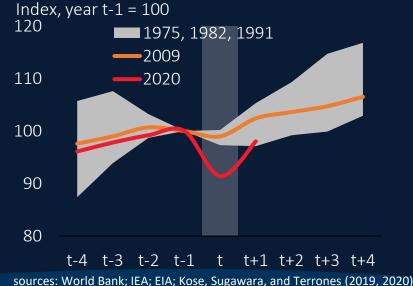


- > The Bloomberg consensus expects economic recovery to take hold beginning in Q3 2020
- >> The COVID-19 global recession has been the most synchronized on record and with the sharpest deterioration across multiple measures since 1960
- Onsistent with the Bloomberg consensus, World Bank expect global economic growth to resume in 2021, and oil consumption has historically grown in tandem with the economy

Global real GDP outlook

Global activity comparisons during economic recessions, 1960 -2020 Global real GDP Oil consumption









As the global economy goes, historically so has oil demand...



Global oil demand has historically changed in tandem with the economy

*Market exchange rate basis

sources: EIA; Bloomberg; IMF; API Team calculations

Global oil demand and GDP Million barrels per day 2021 100 EIA estimates 2020 85 Double-dip recession, front-wheel drive and CAFE standards **Great Financial** (1980-1982)70 Crisis (2008-2009) 55 1970 40 20 40 60 80 100 0

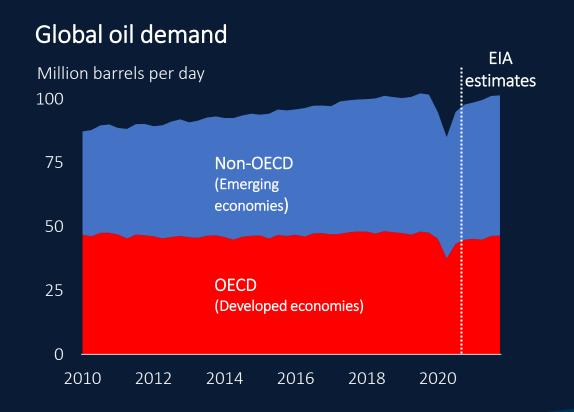
Real GDP (Trillion 2010\$)

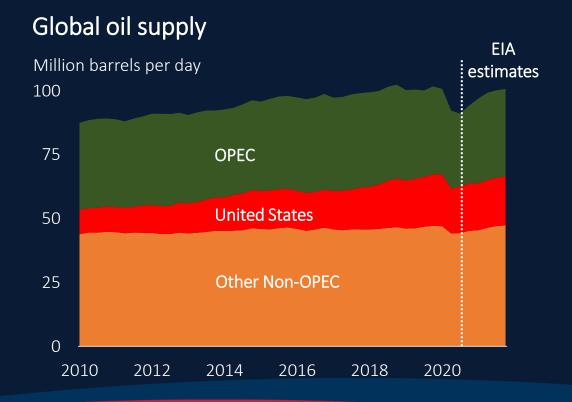


Global oil demand has outstripped supply in Q3 2020 per EIA



-) In Q3 2020, oil demand among OECD economies fell by 4.7 million barrels per day, compared with 2.4 mb/d among Non-OECD economies per EIA
- By contrast, Q3 2020 global supply was down by 9.7 million barrels per day compared with one year ago with cuts led by OPEC nations



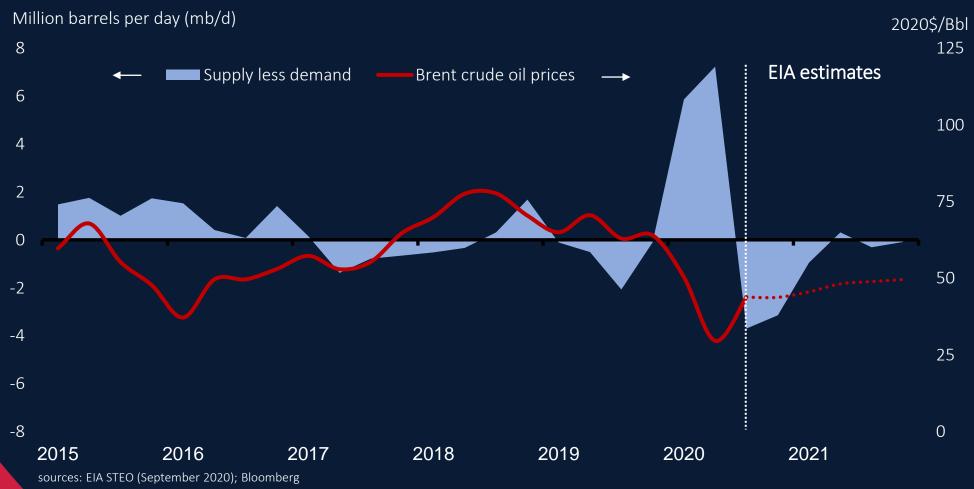




EIA expects the global oil market to rebalance in Q3 2020 and support oil prices of about \$50 per barrel in 2021



EIA global supply/demand and Brent price estimates as of September 2020





U.S. oil well productivity gains have lowered estimated breakeven prices

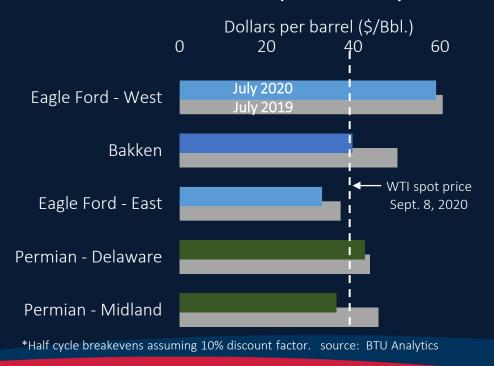


- EIA reported increased new well productivity as companies drilled tended to drill only their most prospective targets
- BTU Analytics estimated breakeven prices were near or below recent market prices among the major U.S. oil producing basins

U.S. oil well productivity – new production per rig



Oil estimated breakeven prices – July 2020*

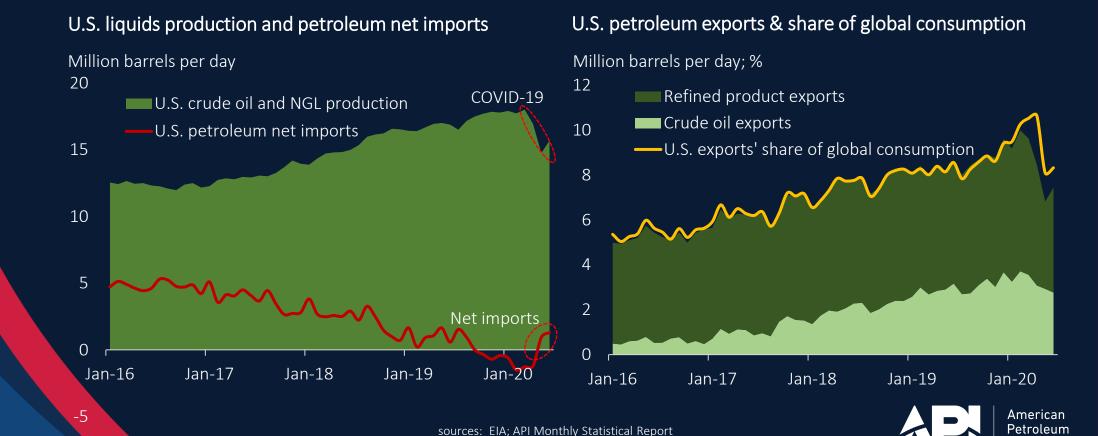




The U.S. reverted to being a petroleum net importer due to the 2020 COVID-19 recession, but global petroleum demand recovery could support U.S. exports



- As U.S. crude oil and natural gas liquids (NGL) production rose, petroleum net imports fell and vice versa so far through COVID-19
- Crude oil contributed the most historical growth of U.S. petroleum exports but have remained relatively steadier than refined product exports through the COVID-19 pandemic, which suggests global economic and oil demand recovery could be the key

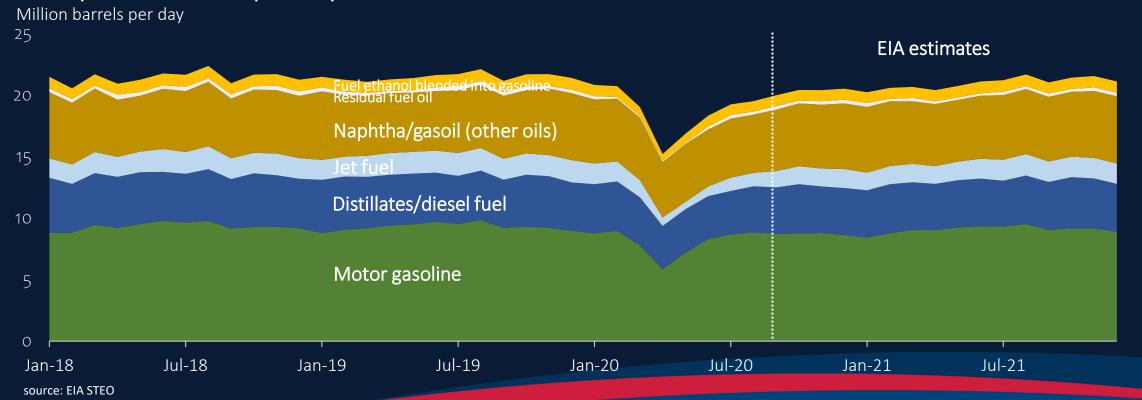


U.S. liquids fuel consumption could return to strong 2019 levels by the second half of 2021 per EIA



EIA projects positive year-on-year growth for every major refined product by April 2021, with the strongest recoveries in gasoline and jet fuel while distillates/diesel fuel being the weakest

U.S. liquid fuel consumption by fuel

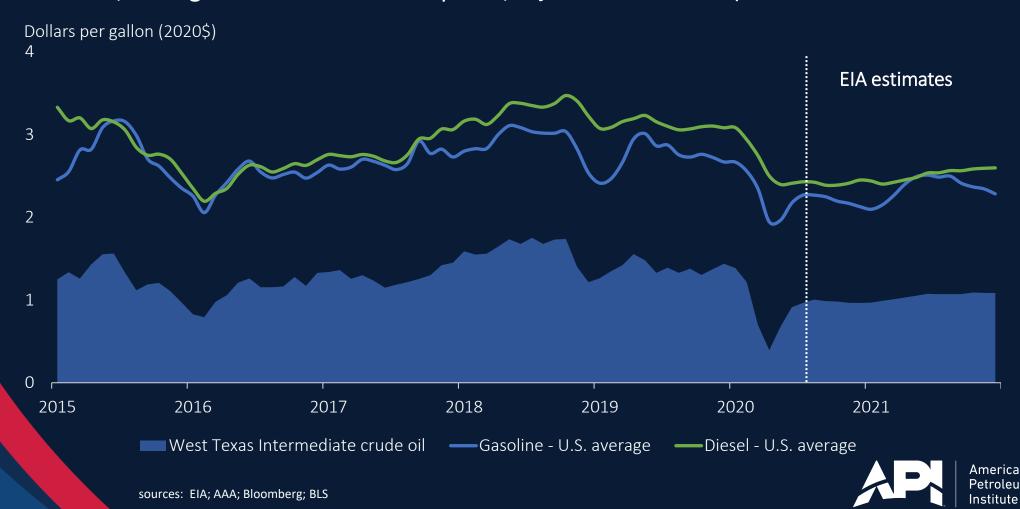




Motor gasoline and diesel fuel prices have generally moved with crude oil

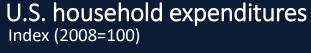


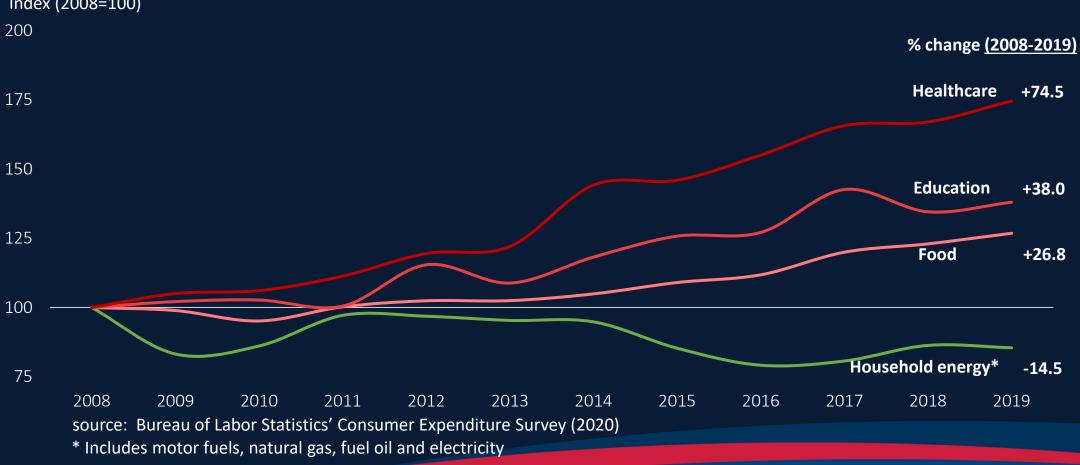
Crude oil, retail gasoline and diesel fuel prices, adjusted for consumer price inflation



Decreased energy prices and spending have enabled households to cope with increased food, education and healthcare spending needs





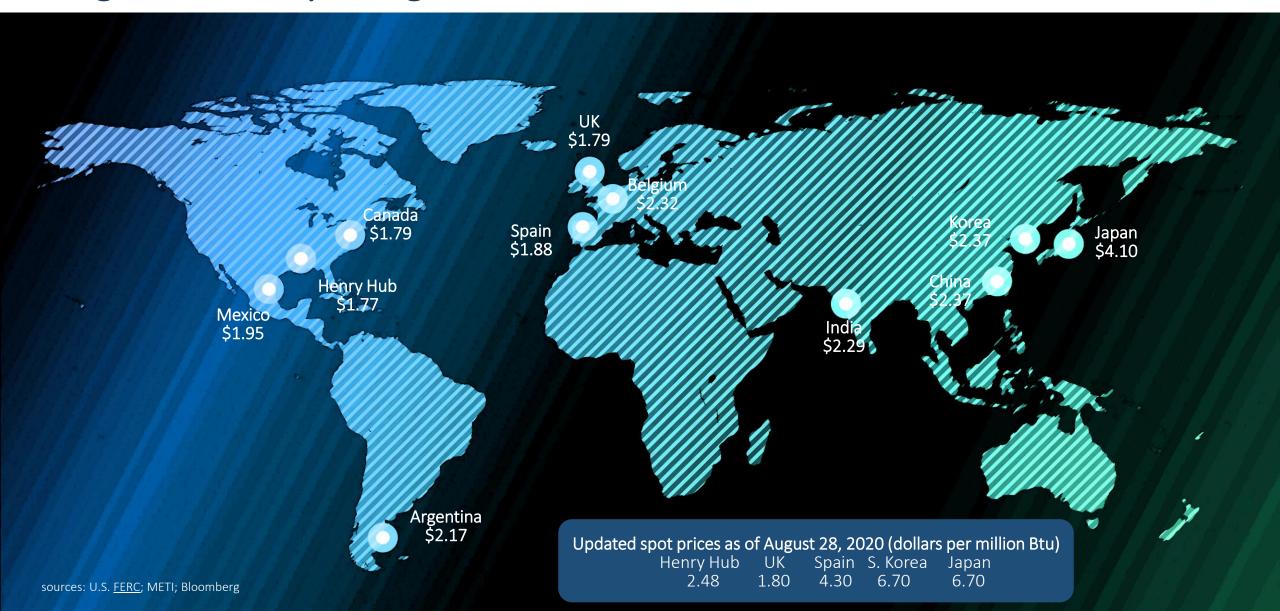






Global natural gas prices in July 2020 (dollars per million Btu) showed signs of regional recovery in August



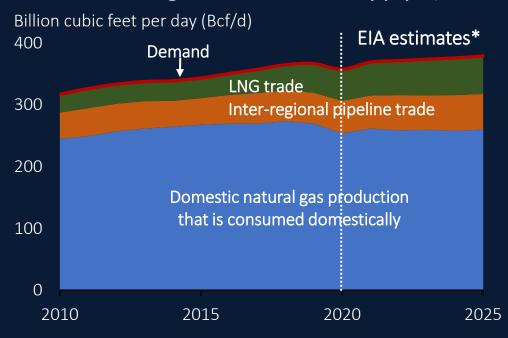


Global natural gas markets have appeared to be adequately supplied

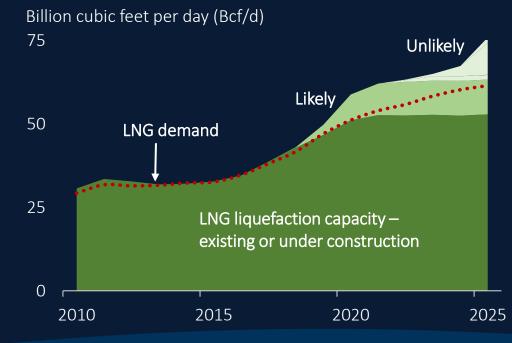


- Despite low prices, global natural gas demand has been down so far in 2020 due to COVID-19 prevention measures
- With the startup of new liquefaction capacity, global LNG markets could be over-supplied

Global natural gas demand and supply by source



Global LNG demand and supply





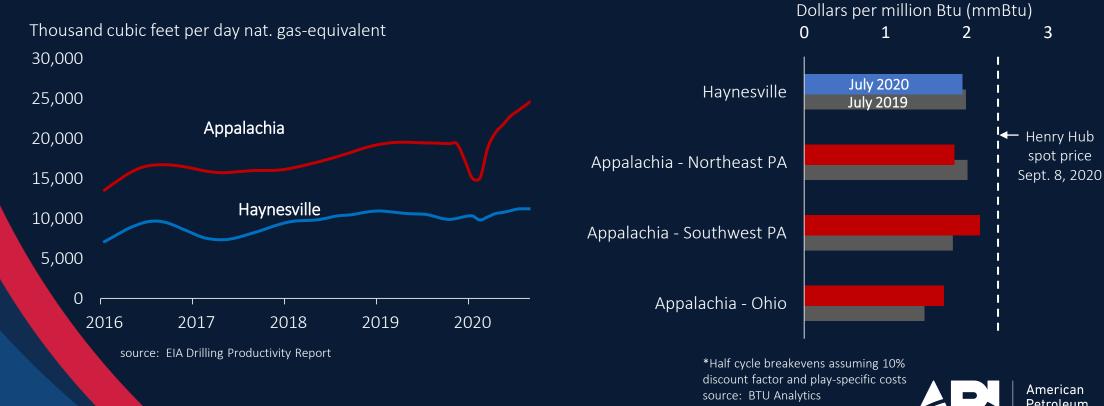
Natural gas drilling productivity gains appeared to lower estimated breakeven prices



- As drillers became even more selective through the 2020 COVID-19 recession, dry natural gas well productivity rose per EIA
- Estimated breakeven prices were below recent prices for major U.S. dry gas production regions per BTU Analytics

Natural gas well productivity –production per rig

Natural gas estimated breakeven prices – July 2020

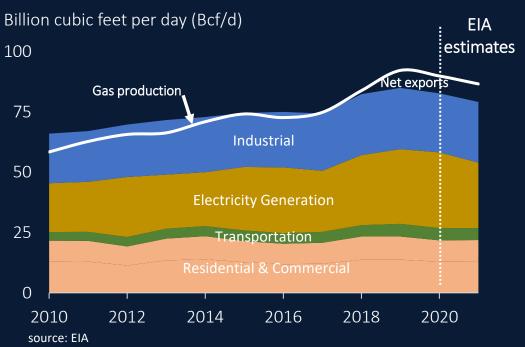


Prolific and cost-effective U.S. natural gas production has enabled record consumption and penetration into electricity generation

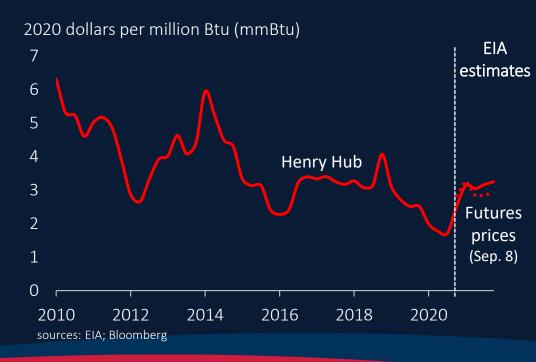


Natural gas demand and supply have held up relatively well through the COVID-19 pandemic and with low prices are expected to support record 38.9% penetration of natural gas into U.S. electricity generation in 2020 per EIA

U.S. Natural dry gas production and consumption by sector



U.S. natural gas prices at Henry Hub



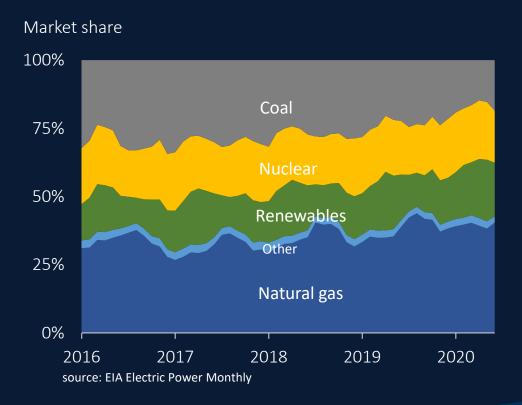


Record natural gas penetration into electricity generation has been a positive development so far through 2020

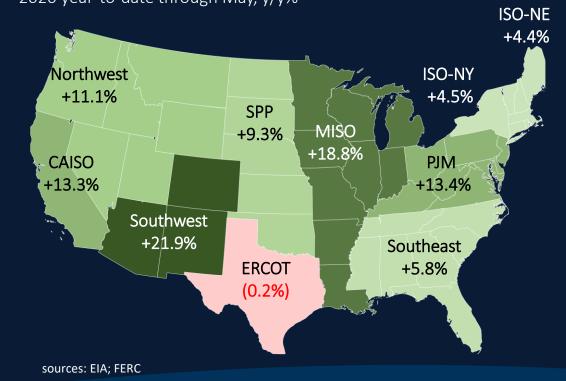


Despite generally lower electricity demand due to COVID-19, natural gas gained market share for electricity generation across nearly every region

U.S. electricity net generation by source

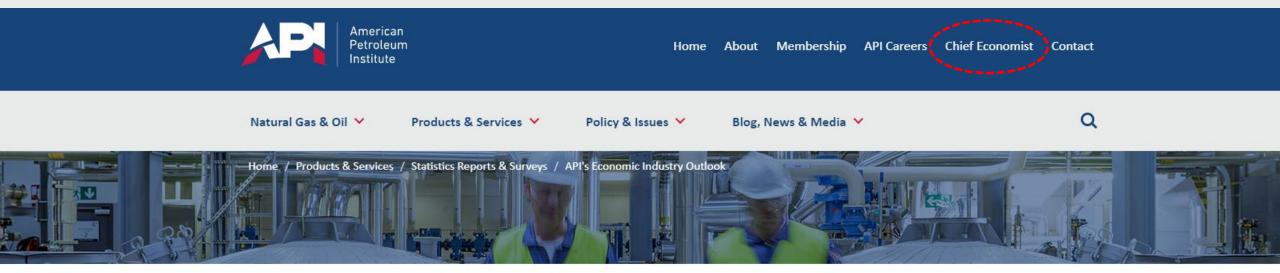


U.S. natural gas consumption for electricity generation 2020 year-to-date through May, y/y%





API economics resources available at www.api.org



API's Economic Industry Outlook

Reports & Surveys

Weekly Statistical Bulletin

Monthly Statistical Report

Economic Outlook



Dean Foreman (left) and podcast hosts

The API Industry Outlook, developed by API's Chief Economist, Dr. R. Dean Foreman, is a quarterly report that provides an overview of the natural gas and oil industry as it relates to the U.S. and global economies.