2017 Exploration & Production Winter Standards Meeting
January 16-20, 2017 | JW Marriott Austin | Austin, Texas | www.api.org/meetings

**Exhibitor Application**

**Return by December 19, 2016** | Fax your application and agreement to 202-682-8222

EXHIBITOR REPRESENTATIVE  
(Person who will be on-site)

<table>
<thead>
<tr>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Street Address</td>
</tr>
</tbody>
</table>

| City |
| State/Province |

| Zip/Postal Code |
| Country |

<table>
<thead>
<tr>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Include Country Code)</td>
<td></td>
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</tbody>
</table>

Contact Name  
(On-site representative)

<table>
<thead>
<tr>
<th>Contact E-mail</th>
<th>(On-site representative)</th>
</tr>
</thead>
</table>

| CC E-mail |

| Company URL |

EXHIBITOR BENEFITS

- A six-foot, tabletop exhibit space near the registration area to display company products and/or services Monday – Wednesday (Setup Sunday, 1-4 pm).
- Wi-Fi access
- All coffee/refreshment breaks will be set up in the same area as exhibitors.
- Special networking break, 2:30 pm – 3:00 pm.
- Printed acknowledgement of the exhibit display in the on-site program. Ad will feature a one-page, color marketing flyer with information about the company and listing a marketing representative and contact information.
- Your company listed as an exhibitor on the API website with a link to your company's website.
- An "Exhibitor" badge for easy identification.
- Welcome breakfast (general session), reception, and coffee/refreshment breaks for one company representative. The fee for Additional Representatives is $75 for food and beverage functions only.

EXHIBITOR OPPORTUNITIES

- 6-foot Exhibit Table: $1,800  
  (20 Exhibit Tables Available)

ADDITIONAL REPRESENTATIVES

Breakfasts, Reception, and Coffee Breaks: $75  
(does not include registration to meetings)

<table>
<thead>
<tr>
<th># 1 – Name of Additional Representative</th>
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<tbody>
<tr>
<td>Phone</td>
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<tr>
<td>E-mail</td>
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<tr>
<th># 2 – Name of Additional Representative</th>
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<tbody>
<tr>
<td>Phone</td>
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<tr>
<td>E-mail</td>
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<table>
<thead>
<tr>
<th># 3 – Name of Additional Representative</th>
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<tbody>
<tr>
<td>Phone</td>
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<tr>
<td>E-mail</td>
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<table>
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<tr>
<th># 4 – Name of Additional Representative</th>
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<tbody>
<tr>
<td>Phone</td>
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<tr>
<td>E-mail</td>
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</table>

ELECTRICAL REQUIREMENTS

A 6-foot draped table, two chairs, and one electrical outlet, if required, will be provided for your display area. Please indicate below if you have standard electrical requirements:

<table>
<thead>
<tr>
<th>Will you require electricity?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yes</td>
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</tbody>
</table>

TABLECLOTHS

Will you be providing your own tablecloth with your company logo?

| Yes | No |

PHOTO OF TABLETOP DISPLAY (please include with application)

| Yes | No |
Exhibitor Application

METHOD OF PAYMENT

☐ By Credit Card (preferred)
Please charge the following card:

☐ VISA  ☐ MasterCard  ☐ American Express

Card Number
Expiration Date  CCV (Security Code)
Print Cardholder’s Name
Cardholder’s Zip/Postal Code
Signature

☐ By Check
Please make your check payable to the American Petroleum Institute and indicate the following reference number on the check to ensure payment is credited to you properly: SS-2300-UM004-7411. U.S. currency only, drawn on a U.S. bank. Please mail the check with your form no later than December 19, 2016 to:

American Petroleum Institute | P.O. Box 1425 | Merrifield, VA 2116-1425

☐ By Wire to API
Please add an additional $25.00 (USD) to cover wire transfer fees.

TD Bank
1030 15th St NW
Washington, DC 20005 USA
ABA Routing # 031101266
Credit To American Petroleum Institute
Account # 4251303172
SWIFT: NRTHUS33

PRODUCT INFORMATION

Description of products to be exhibited:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Note: This copy is for reference only and is not used for any promotional listings. Use a separate page if necessary

COMPETITIVE COMPANIES

Please list companies which you do not wish to have your table assigned next to:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

Note: API cannot guarantee your request if competitor applies for a table after this application is processed, applies under a different company name, or limited space availability limits space assignment options.
We plan to attend the event indicated below and would like to participate as a sponsor. We agree to abide by the following conditions and procedures and will brief our representatives accordingly:

1. **Exhibitor Payment:** Full payment is due with the completed Application and Agreement by December 19, 2016. Your Application and Agreement received without such payment will not be processed nor will exhibitor assignment be made.

2. **Registration Fee:** The exhibitor fee of $1,800 does not include registration to meetings during this event. Exhibitors who wish to also attend meeting must register and pay the appropriate event registration fee.

3. **Printed Program Notation:** Per individual exhibitor benefits as indicated, an acknowledgment of your company’s participation as an exhibitor will be made in the final printed program. The exact wording will be at the discretion of API.

4. **Signage:** Per individual exhibitor benefits as indicated, API will create prominent signage or other forms of recognition that feature the company name and/or logo of the sponsor. The exact wording and type of recognition will be at the discretion of API.

5. **Liability and Security:** Each exhibitor must make provisions for the safeguarding of its goods, materials, equipment and display at all times, if applicable. Neither API, nor the JW Marriott Austin, nor their officers, representatives nor employees will be responsible for any destruction, damage, theft or loss to the sponsor’s property.

6. **Indemnification:** The exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, save and hold harmless API, the JW Marriott Austin, and their employees and agents against all claims, losses and damages to persons or property, governmental charges or fines, and reasonable attorney’s fees arising out of or caused by sponsor’s participation.

7. **Program Inserts:** All exhibitors agree to provide one full page, 8 ½ x 11, color, and one-sided marketing flyer about the company and its services. This flyer must be provided in high quality PDF file, along with a company logo in a high resolution JPG file. These items, along with your application, should be sent to the Registrar at registrar@api.org December 19, 2016.

8. **Insurance:** The exhibitor acknowledges that API and the JW Marriott Austin do not maintain insurance covering exhibitor property and that it is the sole responsibility of exhibitors to obtain business interruption and property damage insurance covering such losses by sponsor.

9. **Event Cancellation:** If unusual circumstances prevail and the event is cancelled, a full refund of the sponsor fee will be made within thirty (30) days of the cancellation. Exhibitor waives all claims that may be made against API, its employees, agents and assigns, except the right to a refund of the sponsor fee.

10. **Cancellation:** Exhibitors may cancel their obligation up to January 6, 2017. However, 50% of the fee is nonrefundable. Notice of cancellation must be submitted in writing.

**Send to:**
American Petroleum Institute
ATTN: Events & Marketing
1220 L Street, NW
Washington, DC 20005-4070
USA

**Email to:** registrar@api.org

**Fax to:** (+1) 202-682-8222

11. **Sales:** No business transactions/solicitations are allowed during API functions at any time.

12. **Assignment:** Neither API nor the sponsor may assign their rights under this Agreement without the express written consent of all the parties.

**ACCEPTANCE OF TERMS**

I, the duly authorized representative of the undersigned company, on behalf of said company, subscribe and agree to all terms, conditions, authorizations, and covenants contained in the Application and Agreement for exhibit table space.

**Name**  
(Please print)

**Job Title**  

**Phone**  
(Fax)  

**Signature**  

**E-Mail**  

Fax your completed application to (+1) 202-682-8222. No cover sheet necessary.