Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of Florida, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 183 businesses, located across nearly all of Florida's 27 congressional districts, are part of the larger oil and natural gas supply chain.

The survey's snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in Florida supports some 286,800 jobs, which is 2.9 percent of the state's total employment. The amount of Florida labor income supported by the oil and natural gas industry comes to $12.9 billion annually. That's 2.8 percent of the state's total labor income.

Although Florida is not a top energy producer, these job and labor income figures demonstrate that the people of Florida enjoy significant benefits from energy development. The benefits show up in the state's salary statistics as well. Thus, while the average annual salary in Florida across all industries and sectors is $42,896, the average oil and gas industry salary (excluding gas stations) is substantially higher—$64,463 annually. Overall the industry supports $23.2 billion of the Florida economy. That's 3.1 percent of the state's total economic activity.

Florida also benefits from the production of oil and natural gas from shales and so-called "tight formations," energy development that uses the proven engineering technologies of hydraulic fracturing, or "fracking," and horizontal drilling. Total jobs supported by these activities in Florida reached 36,532 in

1. American Petroleum Institute, “API Onshore Oil and Gas Vendor Identification Survey,” Washington, D.C., 2014. The survey was distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. Included are companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.
That job total is projected to rise to 65,063 in 2020 and to 79,499 in 2035. And the people of Florida get it. A statewide telephone poll of 614 registered Florida voters, conducted on behalf of the American Petroleum Institute, found that 73 percent of them, regardless of party affiliation, support increased production of oil and natural gas resources located in the United States.5

### Vendor Profile

**Germfree Laboratories (GERMFREE)**

Germfree Laboratories, located in Ormond Beach, Florida, specializes in the design and construction of mobile/modular laboratories and primary containment equipment. The company provides products to a variety of industries, including oil/gas, public health, environmental, mining, and government. Germfree has been in business for more than five decades and has installed laboratories globally.

The company recently expanded its role in the oil and natural gas sectors. It offers its laboratory technology in response to industry needs, both domestically and internationally. Additionally, a wide range of prospective oil and natural gas industry customers have expressed interest in the company’s mobile and modular labs. The laboratories make possible complex analyses, enabling customers to be more efficient in their operations out in the field.

2012. That job total is projected to rise to 65,063 in 2020 and to 79,499 in 2035.4

And the people of Florida get it. A statewide telephone poll of 614 registered Florida voters, conducted on behalf of the American Petroleum Institute, found that 73 percent of them, regardless of party affiliation, support increased production of oil and natural gas resources located in the United States.5

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6. From the 2014 “API Onshore Oil and Gas Vendor Identification Survey” returns.

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**Congressional District 1**

AIA Transfer & Storage, Inc
American Association of Occupational Health Nurses, Inc
Earthsoft, Inc
James William Hooton
W. T. Deshotels, Inc

**Congressional District 2**

Bay Walk In Clinic, Inc
Bugware, Inc
D Y Perez, LLC
Florida Department of Revenue
James R. Ashlock

**Congressional District 3**

Anderson Columbia Co, Inc
Imral Consulting, Inc
Pragmatic Works Software

**Congressional District 4**

Denali Consulting Group
Earth Systems, Inc
Shipxpress, Inc

**Congressional District 5**

Accounting Principals, Inc
Allied Safety Systems, Inc
Beeline, Inc
Earth Systems, Inc
Environmental Consulting and Inspired Perspectives, LLC
MCI A Verizon Company
Modici
Onlinelabels, Inc
Survitec Survival Products, Inc
Transquip USA, Inc

**Congressional District 6**

Germfree Laboratories, Inc
Jarek M. Aloysius
Katherine Hooton Standing
Ross J. Kasparak Liv Tr

**Congressional District 7**

Absorbent & Safety Solutions, LLC
Australian American Chamber of IBM Corp

**Congressional District 8**

Impact Entertainment Services, LLC
Kamel Software, Inc
Lee Hecht Harrison, LLC
Power Pro-Tech Services

**Congressional District 9**

4G Unwired, Inc
Dr. Laurence Barton
Hills, Inc
Ocean Motions Co
Satcom Direct, Inc

**Congressional District 10**

Armstrong Service, Inc
Batteryweb.com
Blake & Pendleton, Inc
Data Graphics, Inc
Gmpcs Personal Communications, Inc
HD Supply Construction Supply Ltd
HD Supply Electrical HD Supply Power Solutions Ltd Laser Institute of America Masthead Industries, Inc
Mccornell & Co, Inc
Siemens Energy, Inc
Techsherpas Technical IT Services
Vtess Solutions, LLC

**Congressional District 11**

Donald L. Taylor
Fair Corporation
SPX Flow Technology USA

**Congressional District 12**

Ammer, Inc
Betty J. Shaw
Hydrozonix, LLC
Open Spatial Corporation
Thunderbolt International, Inc
Zeppelin Systems USA, Inc

**Congressional District 13**

Depco Pump Company
Equant, Inc
Hilda Pearl Briceiland Trust

**Congressional District 14**

Lightning Master Corporation
Paradyme Credit Corporation
Phasetronics, Inc

**Congressional District 15**

4What, LLC
Data 2 Logistics, LLC
DW Drilling & Blasting, LLC
Firemaster
Flightdocs, Inc
Louis A. Simpson
Munters Corporation
Patenos B. Rockey
Wicklund Petroleum Corporation

**Congressional District 16**

Event Decor Direct
G Neil
Ironwear

**Congressional District 17**

Blue Dot Energy Services
Wholesale Carrier Services, Inc

**Congressional District 18**

Air Dimensions, Inc
American Express Company
Brooks Livingston
Bureau Veritas North America, Inc
CDA InterCorporation
Champion Freiborn
Airchartering, Inc
CIM Concepts, Inc
Citrix Systems, Inc
Credence Corporation
DHL Express USA, Inc
Embraer Aircraft Customer
Fam Int Int Security, Inc
Geosyntec Consultants, Inc
Global Tower Partners
Gmpcs Personal Communications, Inc
Hoerbigerservice, Inc
James L. Wolff
Katherine K. Buhle
Mix Telematics North America, Inc
MMI Engineering, Inc
Modcomp
NI Satellite, Inc
Partsbase Com
PS Analytical, Inc
Repliweb, Inc

**Congressional District 19**

RTP Corporation
Siboney Energy Services, Inc
Signature Consultants, LLC
SimplexGrinnell LP
Spheron Corporation
Standing Ovations
Staples Technology Solutions
Tkales E Security, Inc
The CEO Group, Inc
The Mergis Group
Voiceinterop, Inc

**Congressional District 20**

Wearcheck Lubrication Services, LLC

**Congressional District 21**

Electronic Computer Services, Inc
Hunter & Hunter Recruiting, Inc
Knowledge United
Witt Group Holding, LLC

**Congressional District 22**

AF Technipark Ten, LLC
Best Web Resources, Inc
Best Flowers Worldwide Bestflowers.com
Butch’s Backhoe Service, Inc
DET Norske Veritas (U.S.A.), Inc
Electronic Computer Services, Inc
Genevieve Cavaliero
Global Risk Solutions, Inc
Guardian Fire Equipment, Inc
Kaba Workforce Solutions
Nancy L. Thomas
Ryder Integrated Logistics
S&S Works
Sevanta Systems Corporation
The Hackett Group, Inc
University of Miami

**Congressional District 23**

American Welding Society, Inc
Lawrence Factor, Inc
Legend Aerospace, Inc
Ludeca, Inc

**Congressional District 24**

Southwest Connection Call Center