Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of Georgia, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 349 businesses, spread across all 14 of Georgia’s congressional districts, are part of the larger oil and natural gas supply chain.

The survey’s snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in Georgia supports some 141,600 jobs, which is 2.7 percent of the state’s total employment. The amount of Georgia labor income supported by the oil and natural gas industry comes to $6.76 billion annually. That’s 2.5 percent of the state’s total labor income.

Although Georgia is not a top U.S. energy producer, these job and labor income figures demonstrate that the people of Georgia enjoy significant benefits from energy development. The benefits show up in the state’s salary statistics as well. Thus, while the average annual salary in Georgia across all industries and sectors is $47,515, the average oil and gas industry salary (excluding gas stations) is substantially higher—$61,239 annually. Overall the industry supports $12.9 billion of the Georgia economy. That’s 3 percent of the state’s total economic activity.

Georgia also benefits from the production of oil and natural gas from shales and so-called “tight formations,” energy development that uses the proven engineering technologies of hydraulic fracturing, or “fracking,” and horizontal drilling. Total jobs supported by these

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1. American Petroleum Institute, “API Onshore Oil and Gas Vendor Identification Survey,” Washington, U.D.C., 2014. The survey was distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. Included are companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.


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To find out more, visit API.org for more information and follow us on Twitter@EnergyTomorrow.
Activities in Georgia reached 18,505 in 2012. That job total is projected to climb to 32,458 in 2020 and to 38,771 in 2035.4

And Americans, including the people of Georgia, get it. A telephone poll of 1,012 registered voters across the country, conducted on behalf of the American Petroleum Institute, found that 77 percent of Americans, regardless of party affiliation, support increased production of oil and natural gas resources located in the United States.5

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**Vendor Profile**

**ABUTEC**

ABUTEC, an acronym for Advanced Burner Technologies, manufactures environmentally friendly combustion solutions. Headquartered in Kennesaw, Georgia, ABUTEC specializes in offering high-efficiency, low-emission burners and flares to various industries, including oil and gas (upstream and midstream), biogas, landfill gas, waste-water treatment, mine gas, and many more. The burners, enclosed combustors/flares, vapor combustors, incinerators, and thermal oxidizers that ABUTEC manufactures are all aimed at reducing emissions and increasing efficiency.

The company continually adapts its products to the changes in both production and regulations facing the oil and gas industry. This enables ABUTEC to remain highly qualified as emissions control specialists for the industry.

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6. From the 2014 “API Onshore Oil and Gas Vendor Identification Survey” returns.

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**Top Cities**

Atlanta = 247
Alpharetta = 14
Georgia Vendors by Congressional District

Vendor Survey Findings Report

Bank of America Leasing &
Azonix Corporation
Automationdirect.com, Inc
AT&T Corporation
AT&T Club Service
Ashtead Group Plc
Technologies
Ashland Hercules Water

Congressional District 1

Gulfstream Aerospace Corporation
Philip Leahy Hooton
S.N.F., Inc

Congressional District 2

Aflac
Ricoh USA, Inc
Riverview Plantation

Congressional District 3

Bellwether, Inc
Bennett Motor Express, LLC
Charlotte C. Thacker
Elyca, Inc
Gardner Denver Nash, LLC
Rescue Technology
Richard D. Rye
Yokogawa Corporation of America

Congressional District 4

Decker Technology, Inc

Congressional District 5

AAA Cooper Transportation
Access America Transport, Inc
Advantage Amec Plc Human Resourcing, Inc
Aerotec Energy Services / Aerotec Professional Services
Afterburner, Inc
AirGas Specialty Products, Inc
Airwatch, LLC
Alera Wellbeing, Inc
Allegation Crane & Equipment, LLC
Alston & Bird LLP
American Arbitration
American Cast Iron Pipe Company
Ametek Process Instruments
Amscan Manny’s Sanitary Supply
Aquatida Solutions, Inc
Aramark Sports Service of Texas
ASCAP
Ashland Hercules Water Technologies
Ashley Sling, Inc
Ashhead Group Plc
AT&T
AT&T Club Service
AT&T Corporation
AT&T Mobility
AT&T Services, Inc
Automationdirect.com, Inc
Autonomy, Inc
Azone Corporation
Bank of America Leasing & Capital
Barfield, Inc
BCD Travel
Beecher Carlson Insurance
Bell South
BNSF Logistics International, Inc
BP America Production Co
BP Amoco
BP Lubricants USA, Inc
Bright Horizons
Bulldog Environmental Services
CA, Inc
Carter Chambers, LLC
Chromalox, Inc
Citrix Systems, Inc
Coca Cola Enterprises, Inc
Comcast
Compressor Controls Corporation
Control Risks Group, LLC
Compro Companies, Inc
CP Kelco Specialty Chemicals Co Ltd
Crown Castle USA, Inc
Global Signal Acquisitions II
Cyviz, LLC
D&D Power, LLC
D&H Oil & Gas Services, LLC
Dell Marketing L.P.
Delmar Systems, Inc
Det Norske Veritas USA, Inc
Dimension Data North America, Inc
DMC Carter Chambers, Inc
Donovan Marine, Inc
Dreyfus Cortney Lowery
Ebi, Inc
Electric Machinery Co, Inc
Energy Fishing & Rental Services, Inc
Enterprise Holdings, Inc
Environmental Resources Management
EPI Use Labs, LLC
Equifax Information Services, LLC
ERM CVS, Inc
Express Employment Professionals
Express Services, Inc
Fisher Scientific Co, LLC
Flint Energy Services, Inc
Fuelman
GAS Secure Solutions USA, Inc
GE Capital
GE Commercial & Industrial Finance
GE Fleet
GE MDS, LLC
GE Packaged Power, Inc
Gelco Corporation
General Electric Company
General Physics Corporation
General Supply & Services, Inc
Georgia Tech Research Corporation
Global Knowledge Training, LLC
Global Tower, LLC
Godwin Pumps of America, Inc
Golder Associates Corporation
GP Strategies Corporation
GTP Infrastructure Issuer, LLC
GTP Towers Issuer, LLC
GXS, Inc
Hagemeier North America, Inc
HCC Life Insurance Company
Heatco, Inc
Hewlett Packard Company
Hewlett-Packard Financial Services
Hiller Offshore Services
Hoover Precision
Hychem, Inc
IBM Corporation
Ice Data LP
Ice OTC Commodity Markets, LLC
Ice Trade Vault, LLC
Ikon Office Solutions
Inland Environmental & Remediation LP
Innovative Service Technology
Insight Global, LLC
Intellitrans
Intercall
Intercontinental Exchange, Inc
Intermoor, Inc
International Business Machines Corporation
International Sourcing Co
InterTek Testing Services Na, Inc
Inveshare, Inc
Jessica Gabel
JW Williams, Inc
Kelly Services, Inc
Kesselman Corporate Travel
Kevin Seaman
Kforce, Inc
King & Spalding LLP
Kirkland, Inc
Laird Plastics, Inc
Lanexas Sybron Chemicals, Inc
Laz Parking Mid Atlantic, LLC
Learning Tree International
Legalin, Inc
Lucas Group
Marrillot Business Services
Marrillot International
Marsh USA, Inc
Mechwestwaco Corporation
Metro Instruments Co
Metso Automation USA, Inc
Mistras Group, Inc
Momentive Specialty Chemicals, Inc
Moody’s Analytics, Inc
Moody’s Investors Service
Netf Rental, Inc
Netjets Aviation, Inc
Netjets International, Inc
Newport Group, Inc
Norfolk Southern Railway Company
North American Salt Co
North Highland
Northern Tool & Equipment Co, Inc
Nucor Steel
O’Brien’s Response Management, Inc
Occidental Perinnial, Ltd
Occupational Health Centers of Arkansas, P.A.
Occupational Health Centers of Georgia, P.C.
OfficeMax, Inc
Oliver H. Van Horn Co, Inc
Omega Engineering, Inc
O’Neal Metals Company
Oneal Steel
Optech Environmental Services
Orasi Software, Inc
P&G
Pinnacle Towers, LLC
Powersat Communications USA LP
Pratt Industries Usa
Praxair Surface Technologies
Precyte Technologies, Inc
Prescott Legal Search, Inc
PRGX Commercial, LLC
Protech Oil & Gas Services, LLC
PVR Midstream, LLC
Randstad Professional Us
Red D. Arc, Inc
Reliance Trust Co
Resource Mfg
Ricoh USA, Inc
Rockwell Automation
Royal Service & Rentals, Inc
RSA Security, LLC
Sam’s Club
San Joaquin Valley Railroad Co
Sas Institute, Inc
SBA Towers II, LLC
SBA Towers III, LLC
Searles Valley Minerals
Seibench Engineering, Inc
Secuworthers, Inc
SGS North America, Inc
Sigma Aldrich, Inc
Signup4, LLC
Siltron Systems Americas, Inc
Skillsoft Corporation
SNF, Inc
Solvay, Inc (Rhodia, Inc)
Southern Catholic Protection Co
Southwestern Bell Telephone Company
Spaceenet, Inc
Sparkle Technologies
Spartan Oilfield Services, LLC
Sperian Fall Arrest Systems Inc
Spirax Sarco, Inc
SPX Corporation
SPX Transformer Solutions, Inc
Staffing Solutions, Inc
Stand In Line Consulting, Inc
Stuart C. Irby Co
Subzer Pumps Solutions, Inc
Subzer Turbo Services
Sunbelt Rentals Industrial Services, LLC
Take Care Employer Solutions
TE&B Construction, Inc
Technetics Group Dayton, Inc
Tek Systems, Inc
Tensar International Corporation
TerraTech Technologies, Inc
Tesco Technologies, Inc
The Hackett Group, Inc
The Wackenhut Corporation
Thompson Tractor Co
Thyssenkrupp Elevator Corporation
Thyssenkrupp Steel USA
Tigerdirect, Inc
Total Service Supply LP
 Towers Watson Invest Services, Inc
Tri Global Technologies, LLC
Triple J High Pressure, Inc
Turn Around Trucking, Inc
U.S. Healthworks Med Grou
U.S. Security Associates, Inc
Unimin Corporation
United Rentals North America, Inc
URS Corporation
URS Energy & Construction
US Healthworks Medical Group
US Security Associates, Inc
US Silica Company
UTC Fire & Security
Valueoptions, Inc
Viatran Corporation
Volvo Construction Equipment
Voorhees Supply Company
Waste Management
Weston Solutions, Inc
Williams & Williams
WM Sustainability Services
Worthington Cylinder Corporation
WSI Corporation
Xosleration, Inc
Xylem Dewatering Solutions, Inc
Yokogawa Corporation of America
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