Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of Iowa, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 38 businesses, spread across all four of Iowa’s congressional districts, are part of the larger oil and natural gas supply chain.

The survey’s snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in Iowa supports some 65,100 jobs, which is 3.3 percent of the state’s total employment. The amount of Iowa labor income supported by the oil and natural gas industry comes to $2.57 billion annually. That’s 3 percent of the state’s total labor income.

Although Iowa is not a top U.S. energy producer, these job and labor income figures demonstrate that the people of Iowa enjoy significant benefits from energy development. The benefits show up in the state’s salary statistics as well. Thus, while the average annual salary in Iowa across all industries and sectors is $40,489, the average oil and gas industry salary (excluding gas stations) is substantially higher—$59,273 annually. Overall the industry supports $4.4 billion of the Iowa economy. That’s 3.1 percent of the state’s total economic activity.

Iowa also benefits from the production of oil and natural gas from shales and so-called “tight formations,” energy development that uses the proven engineering technologies of hydraulic fracturing, or “fracking,” and horizontal drilling. Total jobs supported by these activities in Iowa reached 8,751 in 2012.

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The job total is expected to rise to 14,631 in 2020 and to 18,320 in 2035.4

And the people of Iowa get it. A statewide telephone poll of 602 registered Iowa voters, conducted on behalf of the American Petroleum Institute, found that 80 percent of them, regardless of party affiliation, support increased production of oil and natural gas resources located here in the United States.5


### Congressional District 1
- Advanced Heat Treat
- Airgas North Central, Inc
- Cellsite Solutions, LLC
- Crescent Electric Supply Co.
- Emerson Process Management LLP
- Epmco Holdings, Inc
- Esco Electric Co.
- Fakespace

### Congressional District 2
- Fisher Controls Intl, LLC
- GMT Corporation
- Great America Financial Services
- Great America Leasing Corporation
- James Ernst
- Lattice Communications, Inc
- Limolink, Inc
- Mary K. Egan
- Stoneriver, Inc

### Congressional District 2
- Allied Valve, Inc
- Linda L. Geer
- Marco Group Intl, Inc
- Pipeline Cleaners, Inc
- Real Asset Management

### Congressional District 2
- Chippewa Resources, Inc

### Congressional District 4
- Compressor Controls Corporation
- Diane D. Gregg
- Dice Holdings, Inc
- Electrical Power Products, Inc
- Great Iowa Treasure Hunt
- Iowa Tanklines, Inc
- John Deere Credit
- Kriz Davis Company, Inc
- Office Depot

### Congressional District 4
- Shell

### Congressional District 4
- Advanced Analytical Technologies
- Concrete Foundations, Inc
- Sabre Communications Corporation
- Sioux City Foundry Co
- Webfilings lgc