Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of Missouri, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 189 businesses, spread across all eight of Missouri’s congressional districts, are part of the larger oil and natural gas supply chain.

The survey’s snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in Missouri supports some 118,800 jobs, which is 3.4 percent of the state’s total employment. The amount of Missouri labor income supported by the oil and natural gas industry comes to $5.53 billion annually. That’s 3.3 percent of the state’s total labor income.

Although Missouri is not a top U.S. energy producer, these job and labor income figures demonstrate that the people of Missouri enjoy significant benefits from energy development. The benefits show up in the state’s salary statistics as well. Thus, while the average annual salary in Missouri across all industries and sectors is $43,441, the average oil and gas industry salary (excluding gas stations) is substantially higher—$70,637 annually. Overall the industry supports $9.8 billion of the Missouri economy. That’s 3.8 percent of the state’s total economic activity.

Missouri also benefits from the production of oil and natural gas from shales and so-called “tight formations,” energy development that uses the proven engineering technologies of hydraulic fracturing, or “fracking,” and horizontal drilling. Total jobs supported by these activities in Missouri reached 37,716 in

1. American Petroleum Institute, “API Onshore Oil and Gas Vendor Identification Survey,” distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. The survey identifies companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.


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2012. The job total is projected to climb to
64,228 in 2020 and to 70,794 in 2035.4

And Americans, including the people
of Missouri, get it. A statewide telephone
poll of 614 Missouri registered voters,
conducted on behalf of the American
Petroleum Institute, found that 81 percent
of them, regardless of party affiliation,
support increased production of oil and
natural gas resources located in the
United States.5

Sources:
### Missouri - Vendor List

#### Congressional District 1
- A Box 4 U
- American Railcar Leasing, LLC
- Andria M. Wallace
- Aramark Uniform Services
- Ark Land Company
- Ash Grove Cement Company
- Atlas Van Lines, Inc
- Atmos Energy
- Atmos Energy Corporation
- Automation Service
- BHS Marketing, LLC
- CarboLine Company
- Central Parking Corporation
- Central Parking System
- CMS Communications, Inc
- Consolidated Communications
- Continental Disc Corporation
- Continental Fabricators, Inc
- Continental Resources, Inc
- Corporate Express
- Corporate Payment Systems
- Digital Partners, Inc
- DS Waters of America, Inc
- EBC Industries
- Emerson Process Management
- Enterprise Rent-A-Car Company
- Environ International Corporation
- Expertec, Inc
- Faithful Gould, Inc
- Federal Communications Commission
- Ferry Cap & Setscrew Co
- Fleishman Hillard, Inc
- Gardner Denver Machinery
- Graybar Electric Company, Inc
- Hartwig, Inc
- Heat Transfer Systems, Inc
- Husch Blackwell LLP
- IBT, Inc
- Intoximeters
- Jacobs Engineering Group
- King Filtration Technologies, Inc
- Klozure Dynamic Seals
- Labarge / Stc, Inc
- Lamont
- Legacy Reserves Operating LP
- Luty Equipment Services
- Materials Technology Institute
- MC Industrial, Inc
- Minding Moments, LLC
- Motion Industries, Inc
- Netelligent Corporation
- OIBcorporation, LLC
- Oklahoma Safety Equipment Co, Inc
- Ontracks Enterprises, Inc
- Paul Mueller Co
- Petro Amigos Supply, Inc
- Petro Amigos Supply, Inc
- Process Controls International, Inc
- Production Castings, Inc
- Schneider Logistics, Inc
- Sigma Aldrich, Inc
- Soluta, Inc
- Southwest Steel Casting
- St. Louis Metallizing Company
- Staffmark
- Staffmark
- Stan Geilman Graphic Design
- Standard Coffee Service
- Staples Promotional Products
- Stemmerich, Inc
- Tech Electronics, Inc
- Thermadyne Industries
- THF Firestone Development, LLC
- Toshiba Financial Services
- Tubular Steel, Inc
- Tueth Keeney Cooper Mohan and U.S. Bancorporation Equipment Finance, Inc
- United Pipeline Systems, Inc
- Walmart Stores, Inc
- William Tao & Assoc., Inc
- Windstream Communications
- World Wide Technology, Inc
- WS Atkins, Inc
- Yellowstone Valley Railroad, LLC

#### Congressional District 2
- Access Advertising, LLC
- Alexander Open Systems, Inc
- Assurant
- Baldor Electric Company
- Belger Cartage Service, Inc
- Burns & McDonnell Engineering Co, Inc
- Casema, Inc
- Certified Safety Manufacturing
- Cheekered Flag Trucking, LLC
- Clifford Power Systems, Inc
- Computer Engineering, Inc
- Cooling & Herbers P C
- Enterprise Fleet Management, Inc
- Exametrix, Inc
- Express Hotshot, LLC
- Fairbanks Service
- Fast Freddy's Hot Shot, LLC
- Fike Corporation
- Forbush Linda Lee
- Frontier Services, Inc
- Geotechnical Engineering Group
- Grahage, Inc
- Hampel Oil Distributors, Inc
- Holland 1916
- Inland Kenworth, Inc
- Kansas City Southern Railway Co
- Lathrop & Gage LLP
- Lindley Transport
- Lynch Bryan Consulting, LLC
- M&M Supply Co, LLC
- Mid States Crane & Hoist, Inc
- National Assn of Division Order Ana
- Oil City Hotshot, LLC
- OK Natural Gas Company
- Oklahoma Natural Gas Company
- Penn State Sport Properties
- Performance Contracting, Inc
- Pipeline Testing Consortium, Inc
- Polisnelli Shughart PC
- R.M. Trucking, LLC
- Regal Graphics
- Rockhurst University Continuing
- Shook Hardy & Bacon LLP
- SkillPath Corporate Strategies
- Sooner Sports Properties, LLC
- SOR, Inc
- Sprint
- Stinson Wholesale Electric Co
- Stinson Leonard Street LLP
- Stonebridge Acquisition, Inc
- Terrain Consultants, Inc
- Texas Gas Service Company
- Underwood Hotshot Service
- University of Wyoming Sports
- VML, Inc
- W.W. Grainger, Inc
- Wachter, Inc
- Wilco Steel Products
- Wilco Oilfield Trucking, LLC
- Windstream Communications, Inc

#### Congressional District 3
- Upland Services, Inc
- Transitsecurityreport.com, Inc
- Pense Bros Drilling, Inc
- Missouri University of Science
- Executive Air Care
- Cape Electrical Supply, LLC
- Executive Air Care
- Missouri University of Science
- Penske Drilling, Inc
- Transitsecurityreport.com, Inc
- Upland Services, Inc

#### Congressional District 4
- Labarge / Stc, Inc
- Lamont
- Legacy Reserves Operating LP
- Luty Equipment Services
- Materials Technology Institute
- MC Industrial, Inc
- Minding Moments, LLC
- Motion Industries, Inc
- Netelligent Corporation
- OIBcorporation, LLC
- Oklahoma Safety Equipment Co, Inc
- Ontracks Enterprises, Inc
- Paul Mueller Co
- Petro Amigos Supply, Inc
- Petro Amigos Supply, Inc
- Process Controls International, Inc
- Production Castings, Inc
- Schneider Logistics, Inc
- Sigma Aldrich, Inc
- Soluta, Inc
- Southwest Steel Casting
- St. Louis Metallizing Company
- Staffmark
- Staffmark
- Stan Geilman Graphic Design
- Standard Coffee Service
- Staples Promotional Products
- Stemmerich, Inc
- Tech Electronics, Inc
- Thermadyne Industries
- THF Firestone Development, LLC
- Toshiba Financial Services
- Tubular Steel, Inc
- Tueth Keeney Cooper Mohan and U.S. Bancorporation Equipment Finance, Inc
- United Pipeline Systems, Inc
- Walmart Stores, Inc
- William Tao & Assoc., Inc
- Windstream Communications
- World Wide Technology, Inc
- WS Atkins, Inc
- Yellowstone Valley Railroad, LLC

#### Congressional District 5
- pouchcarttoday.com, Inc
- Pense Bros Drilling, Inc
- Missouri University of Science
- Executive Air Care
- Cape Electrical Supply, LLC
- Executive Air Care
- Missouri University of Science
- Penske Drilling, Inc
- Transitsecurityreport.com, Inc
- Upland Services, Inc

#### Congressional District 6
- Upland Services, Inc
- Transitsecurityreport.com, Inc
- Pense Bros Drilling, Inc
- Missouri University of Science
- Executive Air Care
- Cape Electrical Supply, LLC
- Executive Air Care
- Missouri University of Science
- Penske Drilling, Inc
- Transitsecurityreport.com, Inc
- Upland Services, Inc

#### Congressional District 7
- Upland Services, Inc
- Transitsecurityreport.com, Inc
- Pense Bros Drilling, Inc
- Missouri University of Science
- Executive Air Care
- Cape Electrical Supply, LLC
- Executive Air Care
- Missouri University of Science
- Penske Drilling, Inc
- Transitsecurityreport.com, Inc
- Upland Services, Inc

#### Congressional District 8
- Upland Services, Inc
- Transitsecurityreport.com, Inc
- Pense Bros Drilling, Inc
- Missouri University of Science
- Executive Air Care
- Cape Electrical Supply, LLC
- Executive Air Care
- Missouri University of Science
- Penske Drilling, Inc
- Transitsecurityreport.com, Inc
- Upland Services, Inc