Oil and Natural Gas Stimulate Virginia Economic and Job Growth

Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of Virginia, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 120 businesses, located across all 11 of Virginia’s congressional districts, are part of the larger oil and natural gas supply chain.

The survey’s snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in Virginia supports some 141,600 jobs, which is 3 percent of the state’s total employment. The amount of Virginia labor income supported by the oil and natural gas industry comes to $7.2 billion annually. That’s 2.5 percent of the state’s total labor income.

Although Virginia is not a top energy producer, these job and labor income figures demonstrate that the people of Virginia enjoy significant benefits from energy development. The benefits show up in the state’s salary statistics as well. Thus, while the average annual salary in Virginia across all industries and sectors is $51,665, the average oil and gas industry salary (excluding gas stations) is higher—$60,721 annually. Overall, the industry supports $12.5 billion of the Virginia economy. That’s nearly 3 percent of the state’s total economic activity.

Virginia also benefits from the production of oil and natural gas from shales and so-called “tight formations,” energy development that uses the proven engineering technologies of hydraulic fracturing, or “fracking,” and horizontal drilling. Total jobs supported by these activities in Virginia reached 18,028 in

Visit API.org for more information and follow us on Twitter@EnergyTomorrow.

---

1. American Petroleum Institute, “API Onshore Oil and Gas Vendor Identification Survey,” Washington, D.C., 2014. The survey was distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. Included are companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.


2012. The job total is projected to climb to 31,806 in 2020 and to 38,961 in 2035.4

And the people of Virginia get it. A telephone poll of 601 registered Virginia voters, conducted on behalf of the American Petroleum Institute, found that 80 percent of them, regardless of party affiliation, support increased domestic production of oil and natural gas resources located in the United States.5

---

### Virginia - Vendor List

#### Congressional District 1
- G4S ITI
- Hilldrup Companies, Inc
- Kaeser Compressors, Inc

#### Congressional District 2
- Coastal Training Technologies
- Ferguson Enterprises, Inc
- Tesoro Corporation

#### Congressional District 3
- Alfa Laval, Inc
- Audio Fidelity Communications Corporation
- Auxiliary Systems, Inc
- Bauer Compressors, Inc
- Fire Protection Equipment Co
- Frischkorn, Inc
- A Ferguson Enterprise
- GE Mobile Water, Inc
- McGuirewoods LLP
- Meadowestvaco Corporation
- Measurement Specialties, Inc
- Precision, Inc
- T Kevin Schwind
- T Parker Host, Inc
- The Whitlock Group
- UPS Freight
- Valueoptions, Inc
- Vibrialign, Inc
- Western Branch Diesel, Inc

#### Congressional District 4
- Air Systems
- Mobil Satellite Technologies
- The Gartman Letter LC
- Vibrialign, Inc
- Capital Airspace Group, LLC
- Capitol Advantage, LLC
- Chad Bradley & Associates, LLC
- Chemtrec
- Corporate Executive Board
- CVYZ, LLC
- E*Trade Financial
- Edwards & Floom LLP
- Environ International Corporation
- ESI International, Inc
- Famatech Corporation
- Foodservice & Packaging Institute
- Gnanus Advisors, LLC
- Joe Hagans Coffee
- John F. Kennedy Center for the Arts
- Kastle Systems
- Mandiant Corporation
- Marine Corporations Scholarship Foundation
- Naesp Foundation
- National Energy Resources Org
- Pipeline Research Council International, Inc
- Public Opinion Research Group
- Questel Orbit, Inc
- Ram SPV II, LLC
- Regulatory Economics Group, LLC
- Sareth Loch

#### Congressional District 5
- Alfa Laval, Inc
- Audio Fidelity Communications Corporation
- Auxiliary Systems, Inc
- Bauer Compressors, Inc
- Fire Protection Equipment Co
- Frischkorn, Inc
- A Ferguson Enterprise
- GE Mobile Water, Inc
- McGuirewoods LLP
- Meadowestvaco Corporation
- Measurement Specialties, Inc
- Precision, Inc
- T Kevin Schwind
- T Parker Host, Inc
- The Whitlock Group
- UPS Freight
- Valueoptions, Inc
- Vibrialign, Inc

#### Congressional District 6
- Avaya, Inc
- Detechtion Technologies, LLC
- Failsafe Network, Inc
- Gala Industries, Inc
- Virginia Transformer Corporation
- ABZ, Inc
- Advocates Inc Dc Ltd
- Cable & Wireless USA
- Consearch
- Cvent, Inc
- DHL Sameday
- Digital Intelligence Systems Corporation
- Enterprise Wireless Alliance
- Epic Systems, Inc
- Foliofn Investments, Inc
- Greenberg Traurig, LLP
- Independent Project Analysis, Inc

#### Congressional District 7
- Anton Paar USA, Inc
- Chemtrec, Inc
- Emergency Management Services International, Inc
- Strategies For The Global Environment
- Washington Speakers Bureau, Inc
- Yellowbrax, Inc

#### Congressional District 8
- Approbatics Staffing, LLC
- Armitage Int LLC
- Capital Airspace Group, LLC
- Capitol Advantage, LLC
- Chad Bradley & Associates, LLC
- Chemtrec
- Corporate Executive Board
- CVYZ, LLC
- E*Trade Financial
- Edwards & Floom LLP
- Environ International Corporation
- ESI International, Inc
- Famatech Corporation
- Foodservice & Packaging Institute
- Gnanus Advisors, LLC
- Joe Hagans Coffee
- John F. Kennedy Center for the Arts
- Kastle Systems
- Mandiant Corporation
- Marine Corporations Scholarship Foundation
- Naesp Foundation
- National Energy Resources Org
- Pipeline Research Council International, Inc
- Public Opinion Research Group
- Questel Orbit, Inc
- Ram SPV II, LLC
- Regulatory Economics Group, LLC
- Sareth Loch
- Strategies For The Global Environment
- Washington Speakers Bureau, Inc
- Yellowbrax, Inc

#### Congressional District 9
- Appalachian Production Services
- Cleco Corporation
- Davis Consulting
- Rodney Friend
- Ultra Pipeline, LLC
- VTLS, Inc
- Well Services of Virginia, LLC

#### Congressional District 10
- ABZ, Inc
- Advocates Inc Dc Ltd
- Cable & Wireless USA
- Consearch
- Cvent, Inc
- DHL Sameday
- Digital Intelligence Systems Corporation
- Enterprise Wireless Alliance
- Epic Systems, Inc
- Foliofn Investments, Inc
- Greenberg Traurig, LLP
- Independent Project Analysis, Inc

#### Congressional District 11
- Acutech Group, Inc
- ASTD
- Bamboo Solutions Corporation
- C2 Technologies, Inc
- Capital Legal Solutions, LLC
- Deltek, Inc
- Eplus Systems, Inc
- Griggs & Adler PC
- Hewlett-Packard Financial Services
- Infotien News Services
- James D. Bain Consulting
- Lead Star, LLC
- Liscr, LLC
- Research-Able, Inc
- Safety Focus Group, LLC
- Siber Systems, Inc
- The Capitol Connection
- XIGO, LLC
- XO Holdings, LLC