Oil and natural gas are driving the U.S. economy through a major energy boom and that boom is rippling through the economy of West Virginia, supporting business activity across the state. This finding grows out of a new American Petroleum Institute survey of domestic oil and natural gas vendors, which offers a glimpse into the job and business creation engine that is the current oil and natural gas industry. The survey shows that at least 230 businesses, spread across all eight of West Virginia's congressional districts, are part of the larger oil and natural gas supply chain.

The survey's snapshot of state-by-state activity reinforces the impressive level of industry success throughout the country that is documented in a recent PriceWaterhouseCoopers study conducted for the American Petroleum Institute. That study found that the oil and natural gas industry in West Virginia supports some 80,400 jobs, which is 8.9 percent of the state's total employment. The amount of West Virginia labor income supported by the oil and natural gas industry comes to $3.64 billion annually. That's 8.8 percent of the state's total labor income.

These job and labor income figures demonstrate that the people of West Virginia enjoy significant benefits from energy development. The benefits show up in the state's salary statistics as well. Thus, while the average annual salary in West Virginia across all industries and sectors is $39,519, the average oil and gas industry salary (excluding gas stations) is substantially higher—$74,450 annually. Overall the industry supports $5.8 billion of the West Virginia economy. That's 8.7 percent of the state's total economic activity.

Although West Virginia ranks 20th in oil production, it is 9th in natural gas production. That makes it one of the nation's top energy-producing states.

West Virginia particularly benefits from the production of oil and natural gas from shales and so-called "tight formations," energy development that uses the proven engineering technologies of hydraulic fracturing, or

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1. American Petroleum Institute, “API Onshore Oil and Gas Vendor Identification Survey,” Washington, D.C., 2014. The survey was distributed to API members in January 2014 to collect information for the period October 2012 to September 2013. Included are companies that provide goods and services for onshore oil and natural gas development, whether as operators, contractors, service companies, suppliers, or vendors.
4. Data includes NAICS code 324, which may count some coal product manufacturing jobs.

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“fracking,” and horizontal drilling. Total jobs supported by these activities in West Virginia reached 11,884 in 2012. The job total is expected to rise to 29,656 in 2020 and to 58,244 in 2035.6

And Americans, including the people of West Virginia, get it. A telephone poll of 1,012 registered voters across the country, conducted on behalf of the American Petroleum Institute, found that 77 percent of Americans, regardless of party affiliation, support increased production of oil and natural gas resources located in the United States.7

### West Virginia Vendors by Congressional District

<table>
<thead>
<tr>
<th>Congressional District</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Congressional District 1</td>
<td>119</td>
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<tr>
<td>Congressional District 2</td>
<td>88</td>
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<tr>
<td>Congressional District 3</td>
<td>23</td>
</tr>
<tr>
<td>Grand Total</td>
<td>230</td>
</tr>
</tbody>
</table>

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Congressional District 1
A&A Services, LLC
A&A Supply, LLC
A&P Trucking Heavy Hauling
Adkins Jeremy S.
Advantage A-1 Cleaning
Albert & Mary Hohman American Title & Land Services, LLC
Anderson Excavating, LLC
Appalachian Mineral Title Co, LLC
Balderson Law Office PLLC
Benson Andy
Bennyman Hall & Matheny PLLC
Bethany College
Blurry Motor Supply Company
Blake Robert D.
Blue Dot Energy Services, LLC
Blue Mountain, Inc
C&S Land Services, LLC
Central Environmental Services
CM&I Products
C&M Environmental Services
Coleman Larry
Community Foundation For The Ohio
Conner Howard T.
Continuous Learning Group
Cove Run Contracting, LLC
Cramer Clifford R.
Cranmer Randy
Danns Cakes & Catering
Diefenbach & Hritz, LLC
DOB, LLC
Dobbs Daniel L.
Dolgovsky Nikolaj
Dominion Transmission, Inc
E&I Contracting, Inc
Ecologic Environmental
Edgel Thomas Jr
Egle James
Eagle's Nest Resources
ECS Contracting
Elkins Rock & Sand, Inc
Elkins Weather Center
EMW Power Group
EMW Energy Solutions
Energy Corporation of America
Energy Services Engineering
Environmental Construction
Equitable Corp
Evelyn Environmental
Fairmont Tool, Inc
Gal Land Co, Inc
Garcia Linda S.
Gold Khoury & Turak LC
Grose Kevin E.
Hall Ora Lee
Hawkeye Research, Inc
Hobbs John R.
Howard Shackleford
IMI Fabi, LLC
Intelligencer & New Register
J&R Excavating, Inc
Jackson Surveying, Inc
Javins Corporation
JDS Investments, LLC
Knaubshue Sarah J.
Land & Resource Mgmt, Inc
Laurel Aggregates, Inc
Laurel Oil & Gas Corporation
Laurreta, Inc
Light Line Energy Services, Inc
Lightning Energy Services, LLC
Lightning Trucking Services
Lori Michelle Druschel
Lubbeck Energy, LLC
Mac Enterprises, LLC
Margaret Sue Kelley
Marsh Ronald A.
Mason Dixon Energy, LLC
Mason Ronald D.
Maysonet Jesus
McGary Judith L.
McGary Ricky Lee
Melchiori Daniel G.
Michael Davis
Missy's Hotshot Service, LLC
Monroe Towing & Excavating, LLC
Moundsville Daily Echo
Mountain Service & Supply, LLC
Neels Chainink Fence Co
Ohio River Aggregate, Inc
Olaf H. & Wanda M. Shafter
Olivero Matthew A.
Patriot Oilfield Services, LLC
Patterson Shirley L.
Pearson Deborah Ann
Percy Sterling Energy, LLC
Perkins Supply
Relay, Inc
Relyks, LLC
Richardson Copy Concepts
Ricochet, LLC
Rine Paul W.
Ritz Mark N.
RW Products, LLC
Ryan Environmental, Inc
Seneca Technologies, Inc
Shelly A. & David W. Reinbeau
Snider Gregory A.
Solo Construction, LLC
Staley Communication, Inc
Stark Inspection, Inc
Steptoe & Johnson PLLC
Stern Ronald
Summit Environmental Services
Ten Mile Hot Shot & Transport
The Sherwin Williams Co
Thresher Engineering, Inc
Triple H Enterprises
United Electrical Services, Inc
Vantacore Partners LP
Vuclick George E.
Wayt Gary L.
Weekly Seth
Wellspring Development Wv, LLC
Williams Excavating, LLC
Wood Gregory K.
WVU Foundation
Young Charlene S.

Congressional District 2
Advanced Electric, Inc
Aqua Clear, Inc
Arnold L. Schulberg
Bowies Richey LLP
Broken Spoke Welding
Chad Satterfield
Clarence D. & Nancy C.T. Stamper
Clinton Salyers
Cox Well Service, LLC
Custom Wellhead Services, LLC
Daniel Moore & Son, Inc
Daniel Rucker
Delmar & Alice Light
Derow Enterprises, LLC
Donald Cogar
Elk Well Services, LLC
Energy Corporation of America Environmental Construction, Inc
Francis Brothers, LLC
Frontier West Virginia, Inc
GA Covey Engineering PLLC
GAI Consultants
Gary Barnard
Hardman Trucking, Inc
Harrison Transport & Hot Shot, LLC
Hefners Dozer Service, LLC
Heilmick Bros Contracting, Inc
High Point Construction Group
Highlands Drilling, LLC
HNH Trucking, LLC
Hydrocarbon Well Service, Inc
Iloga - WV
Iron Mountain Specialized, Inc
Jackson Kelly PLLC
Jonn Parsons
Kbash Hot Shot Service, LLC
Kenneth Payne
Latitude Land & Regulatory
Lewis Glasser Casey & Rolls
Manahan Group, LLC
Martinez & Dozer Service, Inc
McJunkin Red Man Corporation
Miss Utility of West Virginia, Inc
Montgomery David B.
Mountaineer Metal Field Service
Mountaineer Welding Services
Mountainstate Power Tong, LLC
Nathan Smarr
Nicholas Pottmeyer
Payzone Oil & Gas, LLC
Performance Energy Services
Petroleum Products, Inc
Pesteta & Associates, Inc
Power Parts Supply, LLC
Pray Construction Company
Ralph Riffle
Randall O'stourn
Raynes & Sons Excavation, LLC
Richard Chin
Ringers, Inc
RL Laughlin & Company, Inc
Robert A. & Cathy Campbell
Robert Schindler
Robinson & Moelwee PLLC
Rodney Greathouse
Ronnie Cunningham
Routaboul, LLC
Russell Robinson
Security America, Inc
Shawn Tenney
Signet Stone & Soil, LLC
Site Tech, LLC
Southern Hydrocarbon Corporation
Siplman Thomas & Battle PLLC
Starets Well Service, LLC
Stevens Welding & Fabrication, LLC
Stewart Rhoades
Teays Valley Engineering
The Dickerson Corporation
Triple E Services
Triple J Contractors, LLC
Viking Well Service, Inc
West Virginia Division of
West Virginia Insurance Commission
West Virginia Land Trust
Wetzel County Landfill
William Richardson
WV Service

Congressional District 3
ABB Process Analytics, Inc
Appalachian Leadership Education
Champion Graphic Communications
Constance M
D&D Contracting
Dow Enterprises
Eugene Roberts & Son, Inc
Gilbert Electrical Systems & Products
GL Stone & Son, Inc
Harold Porter
Jamie Adkins
Johnny May
Kris Aldridge
Lorene Canterbury & William Malcolm Stone
Norfolk Southern Railway Co
Ray McCallister
Richards Albert T.
Richwood Investment Castings
Robert Marsh
Terry & Dee Lambert & Hoover
WR Murdock & Sons, Inc
WV Educational Broadcasting