

2018	# of Member Company U.S. Outlets as of 03/02/2018	% of Member Company U.S. Outlets to Total U.S. Outlets as of 03/02/2018
<b>Retail Outlet Category</b>		
Member Company Owned and Operated	3,032	2%
Member Company Lessee Dealer	193	0%
Member Company Non-Lessee / Contract / Open Dealer	1,905	1%
Member Company Branded Distributor / Jobber	47,986	32%
<b>Total Member Company U.S. Outlets<sup>4</sup></b>	<b>53,116</b>	<b>35%</b>
<b>Total 2017 U.S. Outlets<sup>3</sup></b>	<b>150,000</b>	
		% of Member Company U.S. Outlets to Total Member Company U.S. Outlets as of 03/02/2018
<b>Total Member Company Outlets Offering Diesel<sup>5</sup></b>	<b>28,732</b>	<b>54%</b>

Member Company Owned and Operated	3,032
Member Company Lessee Dealer	193
Member Company Non-Lessee / Contract / Open Dealer	1,905
Member Company Branded Distributor / Jobber	47,986
<b>Non-Member Outlets</b>	<b>96,884</b>

	% of Member Company U.S. Sales to Total U.S. Sales <sup>7</sup> for 2017
Gasoline Sold in gallons (Retail + Wholesale)	51%
Diesel Sold in gallons (Retail + Wholesale)	31%

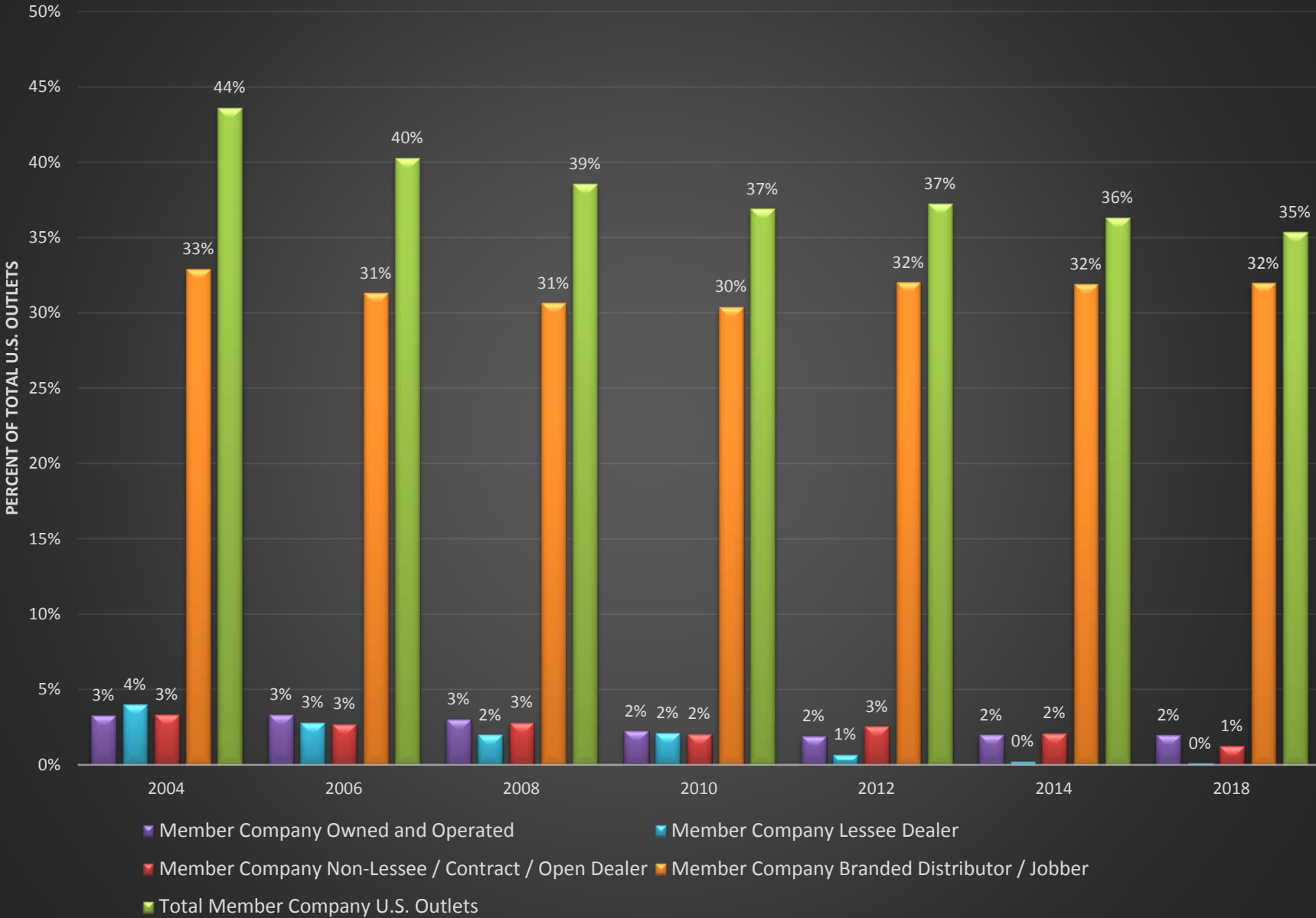
<sup>3</sup> Source : National Association of Convenience Stores (NACS)

<sup>4</sup> API Members: BP, Chevron, ExxonMobil, Marathon, Motiva, Phillips 66 & Shell

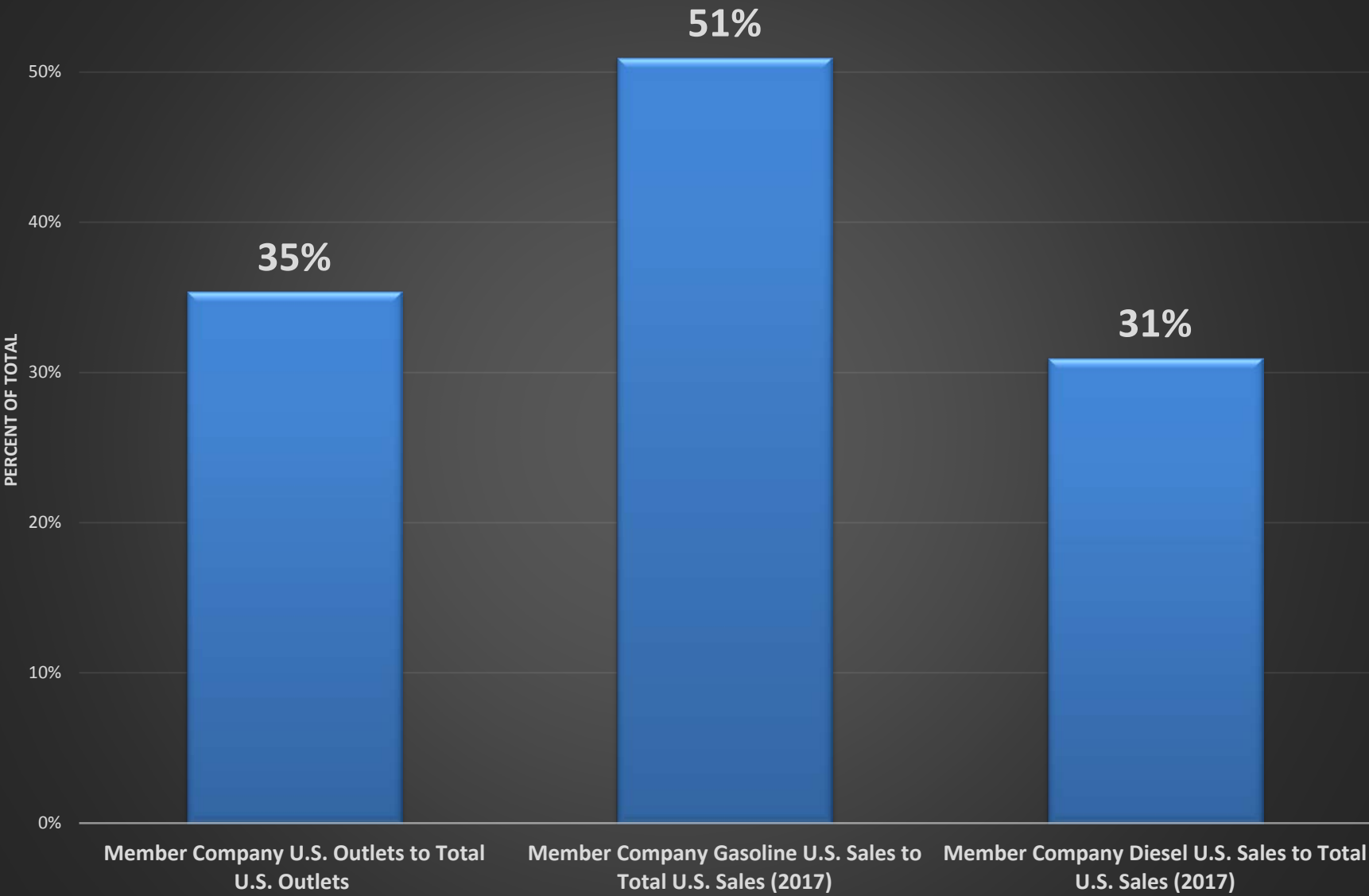
<sup>5 & 6</sup> Number of outlets was estimated by several respondents and should be considered as "at most".

<sup>7</sup> Source: EIA.

# API Members' Representation of U.S. Fuel Market



# API Members' Representation of U.S. Fuel Market



## 2018 Retail Outlets by Owner and Operation

